

**New View Advisors LLC**  
 999 Vanderbilt Beach Road, Suite 200  
 Naples, FL 34108  
 By email: info@newviewadvisors.com  
 Michael McCully mkm@newviewadvisors.com  
 Joe Kelly jjk@newviewadvisors.com  
 By phone: 239-631-6165

Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:  
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>  
[https://www.hud.gov/program\\_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap](https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap)

Disclaimer: Unaudited, subject to revision and updates from time to time. New View Advisors has attempted to ensure that no errors or omissions exist in the New View Advisors Monthly HECM Endorsement Summary, however New View Advisors does not promise, warranty, or guarantee that the index does not contain errors or omissions.



## Monthly HECM Endorsements Summary

Apr 2019

Endorsement By Homeownership Centers and Field Offices													
	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	
<b>HOC: ATLANTA</b>	<b>802</b>	<b>627</b>	<b>677</b>	<b>681</b>	<b>652</b>	<b>615</b>	<b>521</b>	<b>379</b>	<b>372</b>	<b>792</b>	<b>518</b>	<b>623</b>	
ATLANTA	64	56	66	61	73	60	47	35	42	93	47	66	
BIRMINGHAM	39	34	34	34	36	34	26	20	20	29	21	27	
CARIBBEAN	6	3	3	1	1	3	4	1	2	6	4	1	
CHICAGO	50	44	52	40	33	42	31	26	20	56	30	45	
COLUMBIA	45	57	37	47	54	40	37	30	25	56	44	42	
GREENSBORO	106	83	77	85	66	55	65	47	39	93	72	73	
INDIANAPOLIS	34	25	34	35	27	33	20	13	14	28	20	27	
JACKSON	12	17	15	11	18	13	14	9	5	12	14	17	
JACKSONVILLE	49	36	40	44	37	45	31	19	21	45	37	47	
KNOXVILLE	23	19	24	19	29	11	16	9	15	34	21	21	
LOUISVILLE	24	15	15	11	22	21	20	17	4	23	12	9	
MEMPHIS	6	6	8	6	5	3	11	0	1	6	2	7	
MIAMI	125	80	123	120	99	93	82	57	67	110	66	92	
NASHVILLE	36	15	26	27	26	30	20	17	17	34	16	17	
ORLANDO	88	66	50	63	53	55	40	31	40	70	49	65	
SPRINGFIELD	16	11	7	6	7	13	7	7	6	11	4	5	
TAMPA	79	60	66	71	66	64	50	41	34	86	59	62	
<b>HOC: DENVER</b>	<b>780</b>	<b>653</b>	<b>653</b>	<b>775</b>	<b>641</b>	<b>757</b>	<b>677</b>	<b>351</b>	<b>161</b>	<b>1237</b>	<b>597</b>	<b>677</b>	
ALBUQUERQUE	23	18	28	16	11	17	15	9	7	27	12	18	
CASPER	8	8	7	5	11	4	5	1	0	14	5	2	
DALLAS	72	50	57	74	43	61	53	28	13	103	50	62	
DENVER	190	135	165	180	149	185	153	90	41	353	141	179	
DES MOINES	10	10	8	13	8	13	7	6	2	16	4	6	
FARGO	4	5	1	1	3	2	2	2	1	4	1	2	
FT. WORTH	73	43	47	61	46	65	50	29	15	89	45	51	
HELENA	11	10	9	19	14	11	18	9	3	26	8	9	
HOUSTON	59	56	40	64	60	57	56	28	17	91	50	55	
KANSAS CITY	14	20	16	24	19	24	24	9	2	35	13	20	
LITTLE ROCK	22	22	19	14	12	19	18	14	3	26	16	14	
LUBBOCK	15	12	11	13	8	13	13	7	2	14	12	11	
MILWAUKEE	27	14	16	26	24	28	13	13	2	46	17	25	
MINN. ST. PAUL	26	30	22	35	28	24	34	11	8	47	24	14	
NEW ORLEANS	44	31	24	29	22	37	24	13	3	44	29	16	
OKLAHOMA CITY	12	16	11	9	14	11	10	3	2	22	8	3	
OMAHA	7	11	14	7	6	6	12	3	2	14	3	6	
SALT LAKE CITY	62	70	59	79	74	78	83	33	24	126	80	100	
SAN ANTONIO	49	46	52	56	49	63	52	24	12	75	41	46	
SHREVEPORT	5	8	7	4	6	6	2	4	0	10	5	7	
SIOUX FALLS	9	6	3	4	2	2	3	2	0	7	5	4	
ST. LOUIS	17	14	21	15	18	12	18	6	2	24	14	17	
TOPEKA	10	5	3	14	6	8	4	1	0	9	5	3	
TULSA	11	13	13	13	8	11	8	6	0	15	9	7	

Endorsement By Homeownership Centers and Field Offices (Continued)													
	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	
<b>HOC: PHILADELPHIA</b>	<b>633</b>	<b>599</b>	<b>517</b>	<b>613</b>	<b>567</b>	<b>671</b>	<b>521</b>	<b>393</b>	<b>377</b>	<b>752</b>	<b>488</b>	<b>532</b>	
ALBANY	21	12	15	17	20	24	14	9	9	23	9	13	
BALTIMORE	45	38	21	28	25	26	26	13	24	39	19	23	
BANGOR	9	9	13	11	12	13	14	8	6	12	11	12	
BOSTON	41	43	40	57	41	55	43	22	23	55	40	42	
BUFFALO	10	13	14	14	15	17	12	7	8	18	13	13	
BURLINGTON	3	3	2	3	9	7	5	1	4	1	1	2	
CAMDEN	27	27	22	26	19	34	21	17	11	33	23	28	
CHARLESTON	11	8	12	8	8	16	14	6	8	12	5	7	
CINCINNATI	7	11	12	10	6	8	12	7	9	5	8	7	
CLEVELAND	25	32	21	16	23	20	21	11	11	26	10	14	
COLUMBUS	21	21	15	24	20	23	16	14	19	26	14	13	
DETROIT	22	30	20	31	17	19	15	17	14	33	23	13	
FLINT	5	5	3	3	4	1	0	7	3	2	3	2	
GRAND RAPIDS	21	15	20	16	18	17	20	12	6	19	14	8	
HARTFORD	23	27	27	21	17	35	18	18	29	32	15	19	
MANCHESTER	10	9	10	5	8	10	10	12	3	11	7	12	
NEW YORK	103	84	77	94	92	92	71	64	46	139	87	92	
NEWARK	43	32	26	30	47	47	35	24	23	46	39	52	
PHILADELPHIA	65	49	49	74	46	73	56	41	39	76	51	60	
PITTSBURGH	20	22	14	15	21	22	12	11	10	29	22	17	
PROVIDENCE	12	11	6	12	7	6	5	5	5	9	4	4	
RICHMOND	50	59	41	53	48	56	49	31	40	58	44	44	
WASH. D. C.	33	30	28	39	31	37	19	21	22	37	20	29	
WILMINGTON	6	9	9	6	13	13	13	5	5	11	6	6	
<b>HOC: SANTA ANA</b>	<b>1144</b>	<b>959</b>	<b>1061</b>	<b>1128</b>	<b>1020</b>	<b>1048</b>	<b>834</b>	<b>628</b>	<b>739</b>	<b>1221</b>	<b>970</b>	<b>1069</b>	
ANCHORAGE	5	3	9	2	7	2	6	0	3	0	1	3	
BOISE	29	27	37	41	26	37	27	16	22	38	33	46	
FRESNO	32	20	31	29	33	33	26	22	27	29	33	35	
HONOLULU	12	8	7	10	10	11	9	6	12	15	15	13	
LAS VEGAS	37	52	47	46	39	43	30	41	36	52	28	31	
LOS ANGELES	211	166	171	199	175	190	116	64	135	218	158	187	
PHOENIX	111	88	108	92	112	100	90	68	96	155	148	120	
PORTLAND	79	67	62	69	72	72	51	45	55	101	57	60	
RENO	17	21	17	17	16	15	13	13	13	16	20	25	
SACRAMENTO	86	66	86	81	76	96	74	42	50	94	77	73	
SAN DIEGO	76	63	63	61	53	64	44	38	34	91	55	85	
SAN FRANCISCO	144	134	137	143	124	115	104	91	81	113	110	121	
SANTA ANA	164	123	142	165	136	143	127	97	92	163	122	141	
SEATTLE	108	91	117	139	104	101	90	69	64	106	83	101	
SPOKANE	12	12	12	11	18	12	9	11	14	14	13	14	
TUCSON	21	18	15	23	19	14	18	5	5	16	17	14	

Disclaimer: Unaudited, subject to revision and updates from time to time. New View Advisors has attempted to ensure that no errors or omissions exist in the New View Advisors Monthly HECM Endorsement Summary, however New View Advisors does not promise, warranty, or guarantee that the index does not contain errors or omissions.



## Monthly HECM Endorsements Summary

Apr 2019

Top 15 Originators														
	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	12M Total	12M Market Share
MARKET TOTAL	3,359	2,838	2,908	3,197	2,880	3,091	2,553	1,751	1,649	4,002	2,573	2,901	33,702	
AMERICAN ADVISORS GROUP	1006	874	797	839	778	870	734	529	593	1126	747	827	9,720	28.8%
FINANCE OF AMERICA REVERSE LLC	302	275	262	324	256	262	206	146	48	455	193	209	2,938	8.7%
ONE REVERSE MORTGAGE LLC	216	214	225	275	198	247	216	127	74	352	213	247	2,604	7.7%
REVERSE MORTGAGE FUNDING LLC	255	191	227	203	178	218	153	136	141	234	174	208	2,318	6.9%
SYNERGY ONE LENDING, INC.	177	167	143	163	150	174	133	116	108	209	135	162	1,837	5.5%
LIBERTY HOME EQUITY SOLUTIONS	114	71	131	124	202	148	99	72	101	146	145	222	1,575	4.7%
LIVE WELL FINANCIAL INC	144	130	131	170	134	141	103	65	69	122	85	74	1,368	4.1%
FAIRWAY INDEPENDENT MORTGAGE C	60	50	72	72	68	77	76	52	36	122	79	89	853	2.5%
HIGH TECH LENDING INC	67	58	64	51	55	61	35	8	49	98	57	52	655	1.9%
LONGBRIDGE FINANCIAL LLC	64	49	45	54	58	55	40	32	28	65	43	56	589	1.7%
OPEN MORTGAGE LLC	50	49	50	61	41	59	45	31	27	73	47	40	573	1.7%
MID-CONTINENT FUNDING, INC.	83	29	22	71	31	29	58	39	30	58	40	32	522	1.5%
CHERRY CREEK MORTGAGE CO INC	28	44	36	49	42	43	49	22	13	85	29	37	477	1.4%
FIRSTBANK	49	59	59	42	53	44	42	17	4	46	11	11	437	1.3%
ALL REVERSE MORTGAGE, INC.	47	36	35	36	30	37	30	19	23	39	28	27	387	1.1%

Disclaimer: Unaudited, subject to revision and updates from time to time. New View Advisors has attempted to ensure that no errors or omissions exist in the New View Advisors Monthly HECM Endorsement Summary, however New View Advisors does not promise, warranty, or guarantee that the index does not contain errors or omissions.



## Monthly HECM Endorsements Summary

Apr 2019

Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)														
	2/1/2018	3/1/2018	4/1/2018	5/1/2018	6/1/2018	7/1/2018	8/1/2018	9/1/2018	10/1/2018	11/1/2018	12/1/2018	1/1/2019	2/1/2019	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	99	70	95	60	50	72	72	68	77	76	52	36	122	949
ALL REVERSE MORTGAGE, INC.	70	25	30	47	36	35	36	30	37	30	19	23	39	457
QUONTIC BANK, FSB	46	33	27	30	20	36	37	41	30	22	19	8	24	373
ADVISORS MORTGAGE GROUP LLC	39	39	32	39	21	25	27	21	24	22	12	13	34	348
FINANCE OF AMERICA MORTGAGE LLC	53	26	25	24	20	18	39	24	30	14	10	6	41	330
ENNKAR, INC.	48	19	21	25	14	13	35	22	21	17	9	9	22	275
AMERICAN PACIFIC MORTGAGE	35	23	24	18	17	19	22	19	15	21	16	14	23	266
BROKER SOLUTIONS INC	15	16	12	10	10	16	21	10	18	15	12	6	12	173
HOMEBRIDGE FINANCIAL SERVICES INC	27	14	13	15	10	8	11	10	10	12	5	4	9	148
INTERCONTINENTAL CAPITAL GROUP INC	25	14	16	15	9	11	6	6	13	7	8	1	9	140
AMERICAN FINANCIAL NETWORK, INC	40	16	9	12	9	4	9	5	7	3	1	2	16	133
TOWNEBANK	18	9	14	14	14	11	5	8	9	11	9	4	5	131
INTEGRITY 1ST MORTGAGE, INC.	10	9	8	6	11	8	13	8	18	5	9	8	11	124
JET DIRECT FUNDING CORP.	4	9	4	6	8	8	8	18	17	11	2	3	16	114
APPROVAL FIRST HOME LOANS, INC.	12	13	11	12	10	8	10	1	8	5	6	3	12	111

Disclaimer: Unaudited, subject to revision and updates from time to time. New View Advisors has attempted to ensure that no errors or omissions exist in the New View Advisors Monthly HECM Endorsement Summary, however New View Advisors does not promise, warranty, or guarantee that the index does not contain errors or omissions.

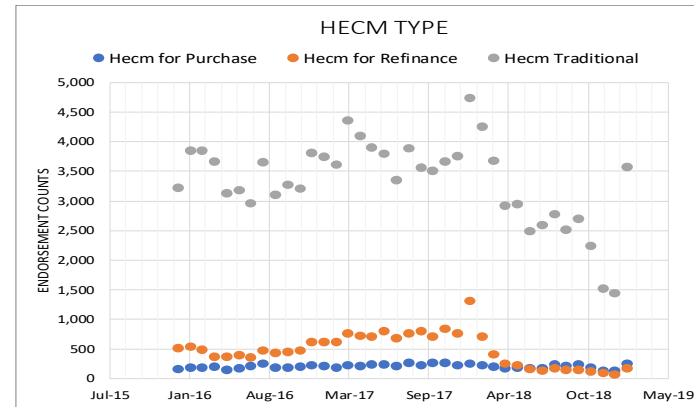
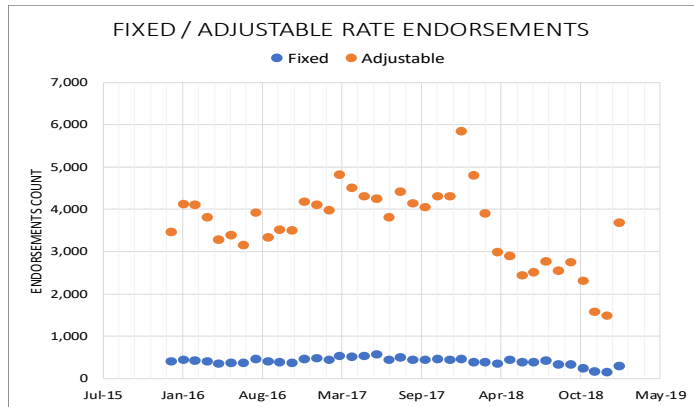
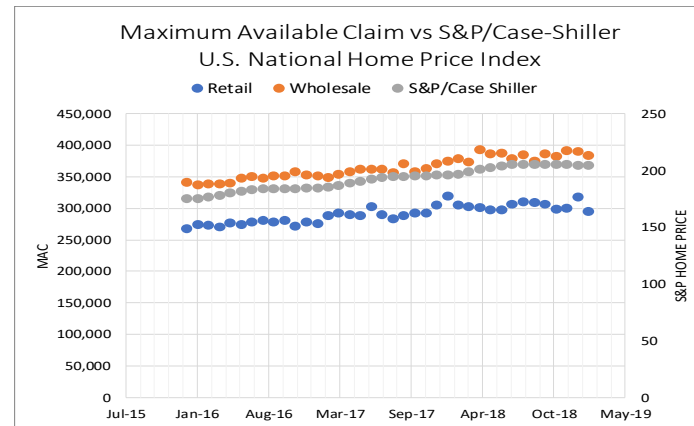
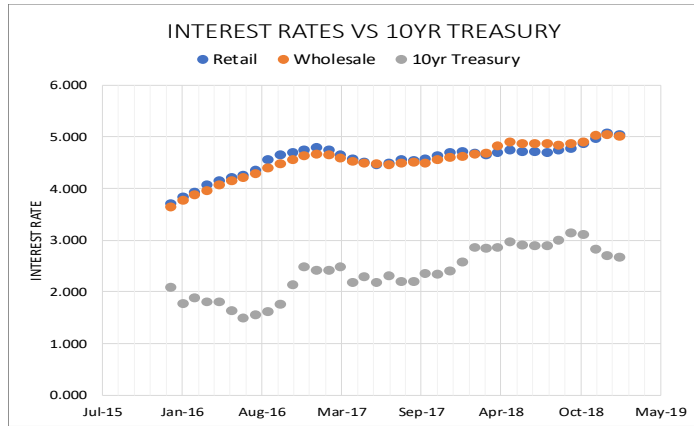


## Monthly HECM Endorsements Summary

Apr 2019

Most Active Sponsors (Sponsored Loans Originated by Another Party)														
	2/1/2018	3/1/2018	4/1/2018	5/1/2018	6/1/2018	7/1/2018	8/1/2018	9/1/2018	10/1/2018	11/1/2018	12/1/2018	1/1/2019	2/1/2019	Total
FINANCE OF AMERICA REVERSE LLC	770	481	407	366	282	324	369	277	344	257	172	64	538	4,651
REVERSE MORTGAGE FUNDING LLC	357	292	262	229	201	202	227	190	204	165	141	128	225	2,823
LIBERTY HOME EQUITY SOLUTIONS INC	577	437	176	137	81	164	161	237	204	154	84	119	196	2,727
AMERICAN ADVISORS GROUP	231	160	133	137	113	123	139	110	113	98	73	94	155	1,679
LONGBRIDGE FINANCIAL LLC	147	68	77	100	93	90	87	97	95	94	57	54	109	1,168
SYNERGY ONE LENDING, INC.	85	78	55	66	53	43	60	60	58	38	36	39	75	746
LIVE WELL FINANCIAL INC	48	54	39	70	63	46	58	56	60	52	26	42	71	685
OPEN MORTGAGE LLC	73	27	21	16	25	30	30	25	35	26	15	13	41	377
PLAZA HOME MORTGAGE, INC.	31	26	26	24	20	29	27	21	33	28	13	11	52	341
HIGH TECH LENDING INC	71	50	23	21	22	16	15	21	14	11	3	17	31	315
FIRSTBANK	24	29	13	18	14	19	17	19	19	12	4	1	20	209
MCM HOLDINGS INC	0	14	24	15	9	12	44	17	13	11	8	16	21	204
MONEY HOUSE INC	28	27	17	17	10	15	11	11	11	16	7	8	20	198
CHERRY CREEK MORTGAGE CO INC	17	19	18	15	16	13	19	11	8	13	3	6	25	183
SUN WEST MORTGAGE CO INC	23	11	15	10	15	10	15	6	13	12	1	7	17	155

Disclaimer: Unaudited, subject to revision and updates from time to time. New View Advisors has attempted to ensure that no errors or omissions exist in the New View Advisors Monthly HECM Endorsement Summary, however New View Advisors does not promise, warranty, or guarantee that the index does not contain errors or omissions.



Disclaimer: Unaudited, subject to revision and updates from time to time. New View Advisors has attempted to ensure that no errors or omissions exist in the New View Advisors Monthly HECM Endorsement Summary, however New View Advisors does not promise, warranty, or guarantee that the index does not contain errors or omissions.