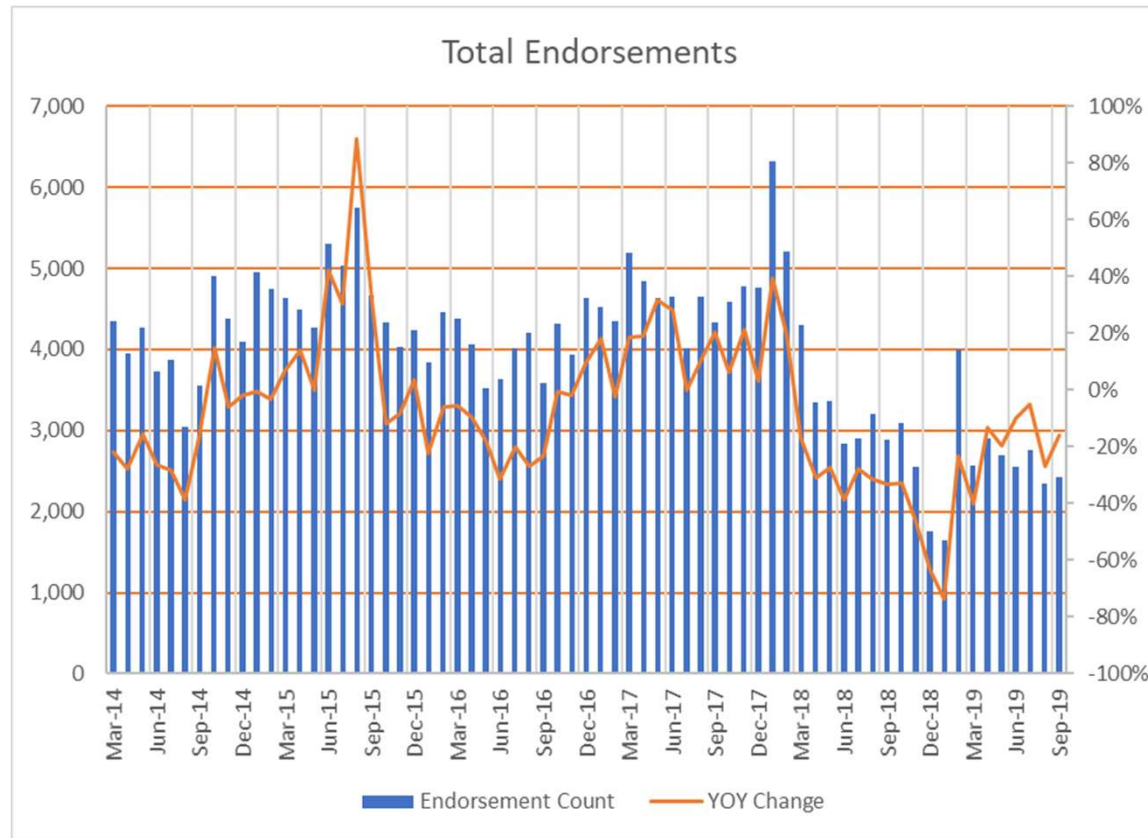




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239-631-6165

Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:

<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>

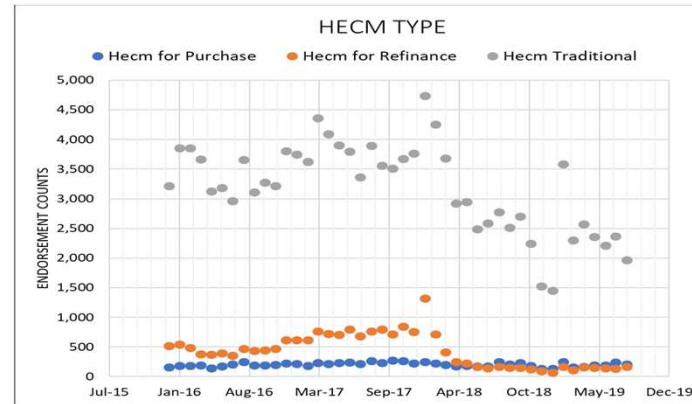
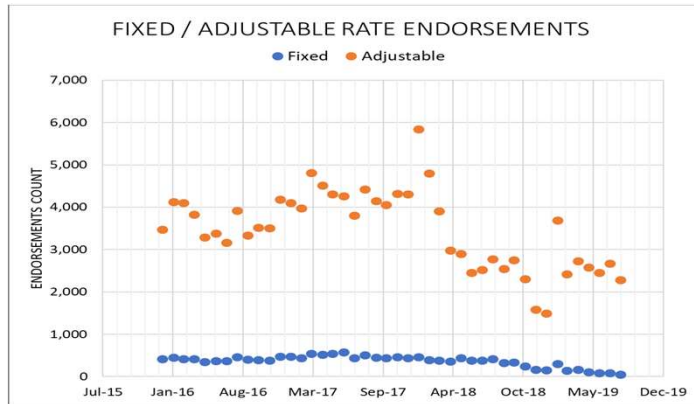
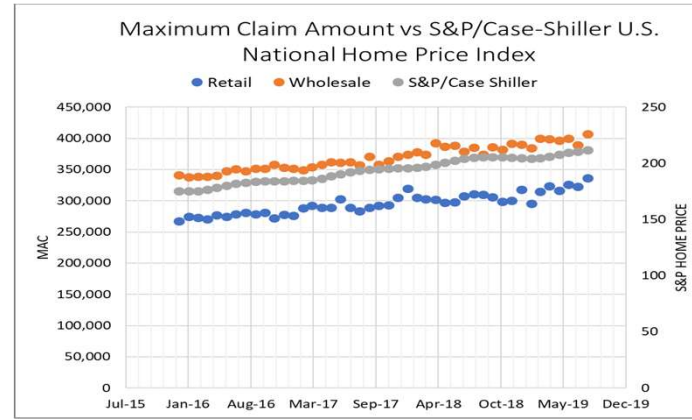
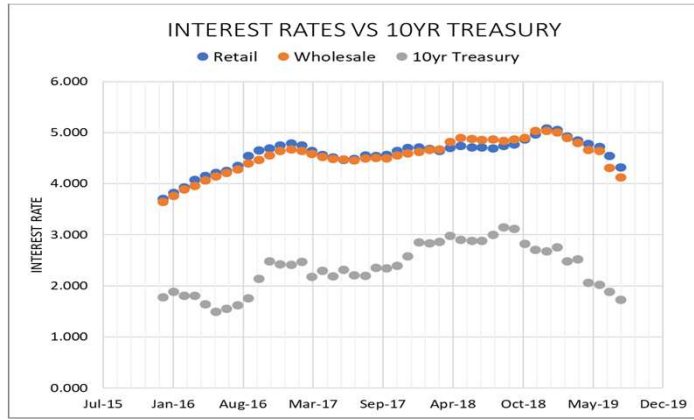
https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmsfsnap/hecmsfsnap

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	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19
HOC: ATLANTA	615	521	379	372	792	518	623	619	554	557	463	457
ATLANTA	60	47	35	42	93	47	66	67	53	43	45	44
BIRMINGHAM	34	26	20	20	29	21	27	21	35	16	26	13
CARIBBEAN	3	4	1	2	6	4	1	3	5	1	0	2
CHICAGO	42	31	26	20	56	30	45	37	26	42	29	39
COLUMBIA	40	37	30	25	56	44	42	35	38	37	26	30
GREENSBORO	55	65	47	39	93	72	73	96	61	69	56	58
INDIANAPOLIS	33	20	13	14	28	20	27	26	21	44	17	21
JACKSON	13	14	9	5	12	14	17	12	13	15	8	9
JACKSONVILLE	45	31	19	21	45	37	47	31	33	43	24	23
KNOXVILLE	11	16	9	15	34	21	21	20	15	20	14	9
LOUISVILLE	21	20	17	4	23	12	9	14	15	12	8	15
MEMPHIS	3	11	0	1	6	2	7	5	4	5	5	5
MIAMI	93	82	57	67	110	66	92	94	88	76	67	69
NASHVILLE	30	20	17	17	34	16	17	21	20	16	15	14
ORLANDO	55	40	31	40	70	49	65	64	55	47	45	46
SPRINGFIELD	13	7	7	6	11	4	5	11	6	8	4	4
TAMPA	64	50	41	34	86	59	62	62	66	63	74	56
HOC: DENVER	757	677	351	161	1237	597	677	586	474	682	528	493
ALBUQUERQUE	17	15	9	7	27	12	18	8	22	18	12	13
CASPER	4	5	1	0	14	5	2	4	1	7	3	6
DALLAS	61	53	28	13	103	50	62	48	38	51	43	40
DENVER	185	153	90	41	353	141	179	147	139	178	151	131
DES MOINES	13	7	6	2	16	4	6	13	6	7	10	11
FARGO	2	2	2	1	4	1	2	0	0	2	3	1
FT. WORTH	65	50	29	15	89	45	51	48	26	62	40	35
HELENA	11	18	9	3	26	8	9	10	9	8	6	14
HOUSTON	57	56	28	17	91	50	55	38	42	60	35	32
KANSAS CITY	24	24	9	2	35	13	20	21	14	23	10	16
LITTLE ROCK	19	18	14	3	26	16	14	11	8	11	12	14
LUBBOCK	13	13	7	2	14	12	11	9	4	15	7	6
MILWAUKEE	28	13	13	2	46	17	25	19	9	17	16	8
MINN. ST. PAUL	24	34	11	8	47	24	14	26	18	27	23	27
NEW ORLEANS	37	24	13	3	44	29	16	13	16	18	10	16
OKLAHOMA CITY	11	10	3	2	22	8	3	6	4	10	3	5
OMAHA	6	12	3	2	14	3	6	6	6	9	8	5
SALT LAKE CITY	78	83	33	24	126	80	100	79	53	87	69	58
SAN ANTONIO	63	52	24	12	75	41	46	39	33	42	33	32
SHREVEPORT	6	2	4	0	10	5	7	5	2	7	3	2
SIOUX FALLS	2	3	2	0	7	5	4	4	6	5	2	3
ST. LOUIS	12	18	6	2	24	14	17	11	11	7	18	5
TOPEKA	8	4	1	0	9	5	3	9	5	6	4	4
TULSA	11	8	6	0	15	9	7	12	2	5	7	9

	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19
HOC: PHILADELPHIA	671	521	393	377	752	488	532	572	515	508	441	456
ALBANY	24	14	9	9	23	9	13	12	15	18	13	8
BALTIMORE	26	26	13	24	39	19	23	32	22	31	25	27
BANGOR	13	14	8	6	12	11	12	8	10	9	8	9
BOSTON	55	43	22	23	55	40	42	48	57	51	40	40
BUFFALO	17	12	7	8	18	13	13	11	6	9	6	11
BURLINGTON	7	5	1	4	1	1	2	1	5	4	2	1
CAMDEN	34	21	17	11	33	23	28	28	22	28	22	18
CHARLESTON	16	14	6	8	12	5	7	4	4	11	1	7
CINCINNATI	8	12	7	9	5	8	7	10	5	7	11	10
CLEVELAND	20	21	21	11	26	10	14	17	19	18	16	17
COLUMBUS	23	16	14	19	26	14	13	22	17	20	20	19
DETROIT	19	15	17	14	33	23	13	21	21	13	22	16
FLINT	1	0	7	3	2	3	2	6	6	4	2	4
GRAND RAPIDS	17	20	12	6	19	14	8	18	14	13	14	18
HARTFORD	35	18	18	29	32	15	19	17	22	28	18	17
MANCHESTER	10	10	12	3	11	7	12	8	10	5	8	6
NEW YORK	92	71	64	46	139	87	92	89	92	68	61	61
NEWARK	47	35	24	23	46	39	52	36	31	38	29	27
PHILADELPHIA	73	56	41	39	76	51	60	55	30	42	37	44
PITTSBURGH	22	12	11	10	29	22	17	19	17	16	16	24
PROVIDENCE	6	5	5	5	9	4	4	6	5	5	5	5
RICHMOND	56	49	31	40	58	44	44	57	57	45	37	45
WASH. D. C.	37	19	21	22	37	20	29	39	23	14	24	12
WILMINGTON	13	13	5	5	11	6	6	8	5	11	4	10
HOC: SANTA ANA	1048	834	628	739	1221	970	1069	920	1003	1007	909	1014
ANCHORAGE	2	6	0	3	0	1	3	2	3	0	1	0
BOISE	37	27	16	22	38	33	46	32	35	43	38	44
FRESNO	33	26	22	27	29	33	35	29	31	29	22	22
HONOLULU	11	9	6	12	15	15	13	6	5	8	12	8
LAS VEGAS	43	30	41	36	52	28	31	48	52	48	44	36
LOS ANGELES	190	116	64	135	218	158	187	158	175	160	154	174
PHOENIX	100	90	68	96	155	148	120	97	122	131	87	123
PORTLAND	72	51	45	55	101	57	60	62	75	79	48	58
RENO	15	13	13	13	16	20	25	30	22	23	18	24
SACRAMENTO	96	74	42	50	94	77	73	77	81	68	74	103
SAN DIEGO	64	44	38	34	91	55	85	49	62	55	45	58
SAN FRANCISCO	115	104	91	81	113	110	121	97	109	111	110	108
SANTA ANA	143	127	97	92	163	122	141	130	118	116	134	122
SEATTLE	101	90	69	64	106	83	101	83	88	111	103	101
SPOKANE	12	9	11	14	14	13	14	3	11	11	8	20
TUCSON	14	18	5	5	16	17	14	17	14	14	11	13

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Top 15 Originators													12M	Market
	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Total	%
MARKET TOTAL	3,091	2,553	1,751	1,649	4,002	2,573	2,901	2,697	2,546	2,754	2,341	2,420	31,278	
AMERICAN ADVISORS GROUP	870	734	529	593	1126	747	827	853	806	944	668	791	9,488	30.3%
ONE REVERSE MORTGAGE LLC	247	216	127	74	352	213	247	238	216	240	249	185	2,604	8.3%
FINANCE OF AMERICA REVERSE LLC	262	206	146	48	455	193	209	176	214	236	181	196	2,522	8.1%
REVERSE MORTGAGE FUNDING LLC	218	153	136	141	234	174	208	191	177	219	222	221	2,294	7.3%
SYNERGY ONE LENDING, INC.	174	133	116	108	209	135	162	178	145	177	180	164	1,881	6.0%
LIBERTY HOME EQUITY SOLUTIONS	148	99	72	101	146	145	222	178	127	139	48	101	1,526	4.9%
FAIRWAY INDEPENDENT MORTGAGE C	77	76	52	36	122	79	89	70	98	112	98	99	1,008	3.2%
LIVE WELL FINANCIAL INC	141	103	65	69	122	85	74	97	1	1	0	0	758	2.4%
LONGBRIDGE FINANCIAL LLC	55	40	32	28	65	43	56	68	62	50	68	79	646	2.1%
HIGH TECH LENDING INC	61	35	8	49	98	57	52	35	59	28	76	39	597	1.9%
OPEN MORTGAGE LLC	59	45	31	27	73	47	40	27	30	45	66	52	542	1.7%
CHERRY CREEK MORTGAGE CO INC	43	49	22	13	85	29	37	34	37	37	44	31	461	1.5%
MID-CONTINENT FUNDING, INC.	29	58	39	30	58	40	32	19	18	15	8	15	361	1.2%
ALL REVERSE MORTGAGE, INC.	37	30	19	23	39	28	27	32	24	25	36	38	358	1.1%
PLAZA HOME MORTGAGE, INC.	31	28	13	11	46	27	31	22	24	20	16	18	287	0.9%

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Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	9/1/2018	10/1/2018	11/1/2018	12/1/2018	1/1/2019	2/1/2019	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	68	77	76	52	36	122	79	89	70	98	112	98	977
ALL REVERSE MORTGAGE, INC.	30	37	30	19	23	39	28	27	32	24	25	36	350
FINANCE OF AMERICA MORTGAGE LLC	24	30	14	10	6	41	25	20	18	42	22	24	276
ADVISORS MORTGAGE GROUP LLC	21	24	22	12	13	34	35	23	15	7	30	26	262
QUONTIC BANK, FSB	41	30	22	19	8	24	17	25	9	12	6	3	216
AMERICAN PACIFIC MORTGAGE	19	15	21	16	14	23	16	19	19	21	12	18	213
ENNKAR, INC.	22	21	17	9	9	22	20	22	15	14	16	15	202
BROKER SOLUTIONS INC	10	18	15	12	6	12	10	9	11	17	17	9	146
INTEGRITY 1ST MORTGAGE, INC.	8	18	5	9	8	11	9	10	12	13	13	8	124
JET DIRECT FUNDING CORP.	18	17	11	2	3	16	5	10	7	8	7	4	108
HOMEBRIDGE FINANCIAL SERVICES INC	10	10	12	5	4	9	8	10	8	8	11	4	99
ACADEMY MORTGAGE CORPORATION	7	6	6	4	3	12	9	13	7	10	7	9	93
TOWNEBANK	8	9	11	9	4	5	9	5	8	10	6	3	87
GUILD MORTGAGE COMPANY	5	9	6	5	4	9	9	13	4	10	7	4	85
SILVER LEAF MORTGAGE INC	6	2	6	5	3	17	8	8	7	5	8	5	80

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Most Active Sponsors (Sponsored Loans Originated by Another Party)													
	9/1/2018	10/1/2018	11/1/2018	12/1/2018	1/1/2019	2/1/2019	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	Total
FINANCE OF AMERICA REVERSE LLC	277	344	257	172	64	538	280	248	233	340	304	240	3,297
LIBERTY HOME EQUITY SOLUTIONS INC	237	204	154	84	119	196	193	328	236	143	163	64	2,121
REVERSE MORTGAGE FUNDING LLC	190	204	165	141	128	225	147	169	161	150	190	203	2,073
AMERICAN ADVISORS GROUP	110	113	98	73	94	155	106	147	114	133	162	119	1,424
LONGBRIDGE FINANCIAL LLC	97	95	94	57	54	109	102	105	87	84	95	116	1,095
SYNERGY ONE LENDING, INC.	60	58	38	36	39	75	40	61	41	43	38	53	582
LIVE WELL FINANCIAL INC	56	60	52	26	42	71	57	64	74		3	0	505
PLAZA HOME MORTGAGE, INC.	21	33	28	13	11	52	31	31	23	25	20	17	305
OPEN MORTGAGE LLC	25	35	26	15	13	41	27	31	10	15	23	24	285
HIGH TECH LENDING INC	21	14	11	3	17	31	20	26	8	20	9	36	216
ONE REVERSE MORTGAGE LLC	4	11	13	8	2	28	21	23	20	27	28	25	210
CHERRY CREEK MORTGAGE CO INC	11	8	13	3	6	25	8	20	18	11	21	17	161
MONEY HOUSE INC	11	11	16	7	8	20	9	13	17	22	11	16	161
MCM HOLDINGS INC	17	13	11	8	16	21	6	7	8	6	8	2	123
SUN WEST MORTGAGE CO INC	6	13	12	1	7	17	6	7	8	13	7	11	108

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The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.				
Lender Ranking				
HECM Loans Originated in September 2018 - August 2019 and Securitized in September 2018 - September 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1	Lender10			%
2	Lender85			%
3	Lender111			%
4	Lender53			
	...			
	...			
	...			
	...			
	...			
	...			
1226	Lender1116	13,837	1	0.00%
1227	Lender561	13,319	1	0.00%
1228	Lender685	9,777	1	0.00%
1229	Lender1135	8,831	1	0.00%
Grand Total		3,719,241,913	31,204	100.00%

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The WBFWF report shows the aggregate volume of loan purchases of all buyers from each seller during the most recent 12 months.												
Who Buys What from Whom												
ans Originated in September 2018 - August 2019 and Securitized in September 2018 - September 2019												
Row Labels	Issuer1	Issuer2	Issuer3	Issuer4	Issuer5	Issuer6	Issuer7	Issuer8	Issuer9	Issuer10	Issuer11	Grand Total
Lender1			\$ 69,321									\$ 69,321
Lender2					\$ 408,356							\$ 408,356
Lender3			\$ 220,649									\$ 220,649
Lender4								\$ 78,616				\$ 78,616
Lender5							\$ 380,636					\$ 380,636
Lender6							\$ 260,337					\$ 260,337
Lender7			\$ 239,940		\$ 1,889,854							\$ 2,129,794
Lender8					\$ 139,860							\$ 139,860
Lender9							\$ 148,739					\$ 148,739
Lender10							\$ 166,796					\$ 166,796
Lender11							\$ 310,371					\$ 310,371
Lender12			\$ 968,654									\$ 968,654
Lender13			\$ 2,605,733									\$ 2,605,733
Lender14												
...												
...												
...												
...												
...												
...												
...												
...												
...												
...												
Grand Total	\$ 1,124,774,906	\$ 48,958,299	\$ 663,363,965	\$ 446,069,503	\$ 558,632,284	\$ 41,589,413	\$ 691,949,441	\$ 47,553,847	\$ 1,520,005	\$ 9,668,206	\$ 85,162,044	\$ 3,719,241,913

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The trend report shows the monthly volume of loan purchases of the top 100 buyers from each seller during the most recent 12 months.

HECM Loans Originated in September 2018 - August 2019 and Securitized in September 2018 - September 2019

Origination Date														
Rank	Lender/HMBS Issuers	September-19	October-19	November-19	December-19	January-19	February-19	March-19	April-19	May-19	June-19	July-19	August-19	Grand Total
1	Lender839													
	Issuer77													
	Issuer1151													
	Issuer677													
2	Lender1102													
	Issuer77													
	Issuer400													
	Issuer977													
3	...													
	...													
	...													
	...													
26	Lender685	\$ 1,351,153	\$ 957,701	\$ 882,571	\$ 638,153	\$ 1,159,696	\$ 1,047,737	\$ 1,013,979	\$ 847,433	\$ 1,128,978	\$ 717,929	\$ 565,381	\$ 644,174	\$ 10,954,885
	Issuer400	\$ 82,122		\$ 49,131			\$ 162,897		\$ 7,115		\$ 56,605			\$ 357,868
	Issuer977	\$ 144,161	\$ 126,469		\$ 157,321		\$ 152,156							\$ 580,107
	Issuer1099	\$ 1,124,871	\$ 831,232	\$ 833,440	\$ 480,831	\$ 1,159,696	\$ 732,684	\$ 1,013,979	\$ 840,319	\$ 1,128,978	\$ 661,325	\$ 565,381	\$ 644,174	\$ 10,016,910
27	Lender1135			\$ 849,750	\$ 1,298,936	\$ 3,170,865	\$ 2,025,189	\$ 2,470,035	\$ 213,885	\$ 713,048	\$ 202,552			\$ 10,944,259
	Issuer77			\$ 338,794	\$ 497,430	\$ 577,455	\$ 762,194	\$ 968,565		\$ 713,048				\$ 3,857,486
	Issuer1151			\$ 101,548	\$ 81,470	\$ 585,490	\$ 488,716	\$ 378,168	\$ 213,885					\$ 1,849,276
	Issuer677			\$ 409,408	\$ 720,036	\$ 2,007,920	\$ 774,280	\$ 1,123,301			\$ 202,552			\$ 5,237,497
28	Lender578	\$ 1,359,335	\$ 1,381,011	\$ 1,080,954	\$ 833,929	\$ 1,118,151	\$ 254,177	\$ 983,279	\$ 818,529	\$ 600,155	\$ 843,163	\$ 347,043	\$ 1,038,867	\$ 10,658,593
	Issuer400	\$ 1,301,050	\$ 599,310	\$ 611,024	\$ 462,709	\$ 778,207	\$ 206,819	\$ 449,606	\$ 458,297	\$ 192,960	\$ 414,986	\$ 186,767	\$ 1,026,455	\$ 6,688,190
	Issuer977		\$ 491,003	\$ 312,690										\$ 803,693
	Issuer887	\$ 58,285	\$ 290,698	\$ 157,241	\$ 371,220	\$ 339,943	\$ 47,358	\$ 533,673	\$ 360,232	\$ 407,195	\$ 428,178	\$ 160,276	\$ 12,412	\$ 3,166,710
29	Lender200	\$ 680,000	\$ 925,602	\$ 1,423,051	\$ 1,015,028	\$ 279,070	\$ 964,644	\$ 1,151,311	\$ 987,600	\$ 1,389,247	\$ 352,659	\$ 1,017,025	\$ 440,149	\$ 10,625,386
	Issuer400	\$ 122,520	\$ 61,751	\$ 569,828	\$ 20,486		\$ 466,428	\$ 178,552	\$ 494,968	\$ 328,740	\$ 352,659	\$ 785,645	\$ 320,247	\$ 3,701,824
	Issuer977	\$ 384,256	\$ 729,581	\$ 689,348	\$ 356,216	\$ 279,070	\$ 381,377	\$ 813,401	\$ 224,879	\$ 969,101			\$ 119,902	\$ 4,947,132
	Issuer887	\$ 173,223	\$ 134,271	\$ 163,875	\$ 638,326		\$ 116,839	\$ 159,358	\$ 267,753	\$ 91,406		\$ 231,380		\$ 1,976,430
	...													

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