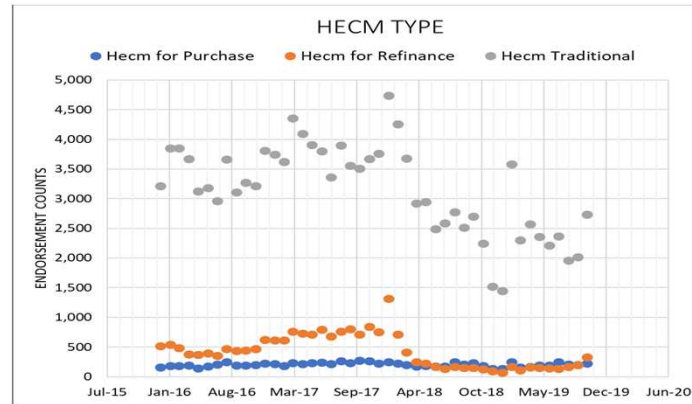
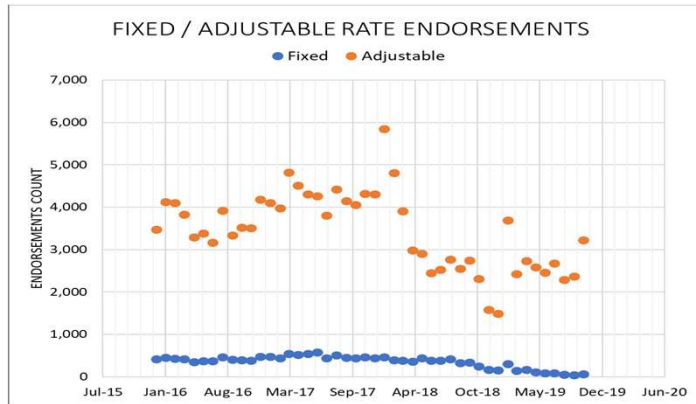
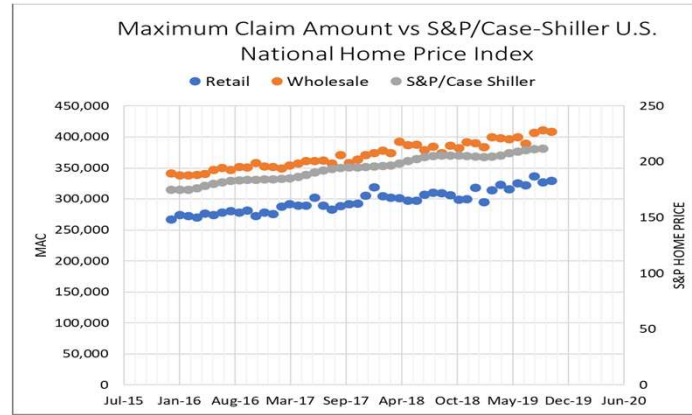
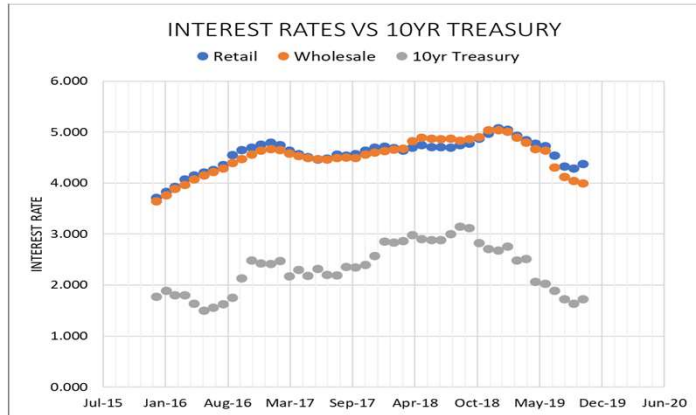


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>
https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap

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	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
HOC: ATLANTA	521	379	372	792	518	623	619	554	557	463	457	638
ATLANTA	47	35	42	93	47	66	67	53	43	45	44	60
BIRMINGHAM	26	20	20	29	21	27	21	35	16	26	13	24
CARIBBEAN	4	1	2	6	4	1	3	5	1	0	2	2
CHICAGO	31	26	20	56	30	45	37	26	42	29	39	33
COLUMBIA	37	30	25	56	44	42	35	38	37	26	30	42
GREENSBORO	65	47	39	93	72	73	96	61	69	56	58	85
INDIANAPOLIS	20	13	14	28	20	27	26	21	44	17	21	28
JACKSON	14	9	5	12	14	17	12	13	15	8	9	15
JACKSONVILLE	31	19	21	45	37	47	31	33	43	24	23	39
KNOXVILLE	16	9	15	34	21	21	20	15	20	14	9	21
LOUISVILLE	20	17	4	23	12	9	14	15	12	8	15	22
MEMPHIS	11	0	1	6	2	7	5	4	5	5	5	10
MIAMI	82	57	67	110	66	92	94	88	76	67	69	99
NASHVILLE	20	17	17	34	16	17	21	20	16	15	14	26
ORLANDO	40	31	40	70	49	65	64	55	47	45	46	46
SPRINGFIELD	7	7	6	11	4	5	11	6	8	4	4	7
TAMPA	50	41	34	86	59	62	62	66	63	74	56	79
HOC: DENVER	677	351	161	1237	597	677	586	474	682	528	493	724
ALBUQUERQUE	15	9	7	27	12	18	8	22	18	12	13	16
CASPER	5	1	0	14	5	2	4	1	7	3	6	3
DALLAS	53	28	13	103	50	62	48	38	51	43	40	60
DENVER	153	90	41	353	141	179	147	139	178	151	131	193
DES MOINES	7	6	2	16	4	6	13	6	7	10	11	13
FARGO	2	2	1	4	1	2	0	0	2	3	1	2
FT. WORTH	50	29	15	89	45	51	48	26	62	40	35	55
HELENA	18	9	3	26	8	9	10	9	8	6	14	15
HOUSTON	56	28	17	91	50	55	38	42	60	35	32	43
KANSAS CITY	24	9	2	35	13	20	21	14	23	10	16	22
LITTLE ROCK	18	14	3	26	16	14	11	8	11	12	14	16
LUBBOCK	13	7	2	14	12	11	9	4	15	7	6	19
MILWAUKEE	13	13	2	46	17	25	19	9	17	16	8	10
MINN. ST. PAUL	34	11	8	47	24	14	26	18	27	23	27	28
NEW ORLEANS	24	13	3	44	29	16	13	16	18	10	16	28
OKLAHOMA CITY	10	3	2	22	8	3	6	4	10	3	5	5
OMAHA	12	3	2	14	3	6	6	6	9	8	5	2
SALT LAKE CITY	83	33	24	126	80	100	79	53	87	69	58	95
SAN ANTONIO	52	24	12	75	41	46	39	33	42	33	32	55
SHREVEPORT	2	4	0	10	5	7	5	2	7	3	2	6
SIOUX FALLS	3	2	0	7	5	4	4	6	5	2	3	5
ST. LOUIS	18	6	2	24	14	17	11	11	7	18	5	15
TOPEKA	4	1	0	9	5	3	9	5	6	4	4	7
TULSA	8	6	0	15	9	7	12	2	5	7	9	11

Endorsement By Homeownership Centers and Field Offices (Continued)												
	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19
HOC: PHILADELPHIA	521	393	377	752	488	532	572	515	508	441	456	679
ALBANY	14	9	9	23	9	13	12	15	18	13	8	18
BALTIMORE	26	13	24	39	19	23	32	22	31	25	27	29
BANGOR	14	8	6	12	11	12	8	10	9	8	9	15
BOSTON	43	22	23	55	40	42	48	57	51	40	40	39
BUFFALO	12	7	8	18	13	13	11	6	9	6	11	12
BURLINGTON	5	1	4	1	1	2	1	5	4	2	1	7
CAMDEN	21	17	11	33	23	28	28	22	28	22	18	33
CHARLESTON	14	6	8	12	5	7	4	4	11	1	7	4
CINCINNATI	12	7	9	5	8	7	10	5	7	11	10	12
CLEVELAND	21	21	11	26	10	14	17	19	18	16	17	24
COLUMBUS	16	14	19	26	14	13	22	17	20	20	19	32
DETROIT	15	17	14	33	23	13	21	21	13	22	16	25
FLINT	0	7	3	2	3	2	6	6	4	2	4	10
GRAND RAPIDS	20	12	6	19	14	8	18	14	13	14	18	26
HARTFORD	18	18	29	32	15	19	17	22	28	18	17	37
MANCHESTER	10	12	3	11	7	12	8	10	5	8	6	19
NEW YORK	71	64	46	139	87	92	89	92	68	61	61	104
NEWARK	35	24	23	46	39	52	36	31	38	29	27	48
PHILADELPHIA	56	41	39	76	51	60	55	30	42	37	44	65
PITTSBURGH	12	11	10	29	22	17	19	17	16	16	24	17
PROVIDENCE	5	5	5	9	4	4	6	5	5	5	5	7
RICHMOND	49	31	40	58	44	44	57	57	45	37	45	65
WASH. D. C.	19	21	22	37	20	29	39	23	14	24	12	24
WILMINGTON	13	5	5	11	6	6	8	5	11	4	10	7
HOC: SANTA ANA	834	628	739	1221	970	1069	920	1003	1007	909	1014	1255
ANCHORAGE	6	0	3	0	1	3	2	3	0	1	0	1
BOISE	27	16	22	38	33	46	32	35	43	38	44	53
FRESNO	26	22	27	29	33	35	29	31	29	22	22	31
HONOLULU	9	6	12	15	15	13	6	5	8	12	8	16
LAS VEGAS	30	41	36	52	28	31	48	52	48	44	36	47
LOS ANGELES	116	64	135	218	158	187	158	175	160	154	174	203
PHOENIX	90	68	96	155	148	120	97	122	131	87	123	146
PORTLAND	51	45	55	101	57	60	62	75	79	48	58	84
RENO	13	13	13	16	20	25	30	22	23	18	24	22
SACRAMENTO	74	42	50	94	77	73	77	81	68	74	103	96
SAN DIEGO	44	38	34	91	55	85	49	62	55	45	58	83
SAN FRANCISCO	104	91	81	113	110	121	97	109	111	110	108	134
SANTA ANA	127	97	92	163	122	141	130	118	116	134	122	170
SEATTLE	90	69	64	106	83	101	83	88	111	103	101	136
SPOKANE	9	11	14	14	13	14	3	11	11	8	20	14
TUCSON	18	5	5	16	17	14	17	14	14	11	13	19

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Monthly HECM Endorsements Summary

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Top 15 Originators													12M	Market
	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Total	%
MARKET TOTAL	2,553	1,751	1,649	4,002	2,573	2,901	2,697	2,546	2,754	2,341	2,420	3,296	31,483	
AMERICAN ADVISORS GROUP	734	529	593	1126	747	827	853	806	944	668	791	1277	9,895	31.4%
ONE REVERSE MORTGAGE LLC	216	127	74	352	213	247	238	216	240	249	185	284	2,641	8.4%
FINANCE OF AMERICA REVERSE LLC	206	146	48	455	193	209	176	214	236	181	196	195	2,455	7.8%
REVERSE MORTGAGE FUNDING LLC	153	136	141	234	174	208	191	177	219	222	221	226	2,302	7.3%
SYNERGY ONE LENDING, INC.	133	116	108	209	135	162	178	145	177	180	164	217	1,924	6.1%
LIBERTY HOME EQUITY SOLUTIONS	99	72	101	146	145	222	178	127	139	48	101	131	1,509	4.8%
FAIRWAY INDEPENDENT MORTGAGE C	76	52	36	122	79	89	70	98	112	98	99	103	1,034	3.3%
LONGBRIDGE FINANCIAL LLC	40	32	28	65	43	56	68	62	50	68	79	54	645	2.0%
LIVE WELL FINANCIAL INC	103	65	69	122	85	74	97	1	1	0	0	0	617	2.0%
HIGH TECH LENDING INC	35	8	49	98	57	52	35	59	28	76	39	65	601	1.9%
OPEN MORTGAGE LLC	45	31	27	73	47	40	27	30	45	66	52	108	591	1.9%
CHERRY CREEK MORTGAGE CO INC	49	22	13	85	29	37	34	37	37	44	31	30	448	1.4%
ALL REVERSE MORTGAGE, INC.	30	19	23	39	28	27	32	24	25	36	38	32	353	1.1%
MID-CONTINENT FUNDING, INC.	58	39	30	58	40	32	19	18	15	8	15	7	339	1.1%
PLAZA HOME MORTGAGE, INC.	28	13	11	46	27	31	22	24	20	16	18	19	275	0.9%

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Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	11/1/2018	12/1/2018	1/1/2019	2/1/2019	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	9/1/2019	10/1/2019	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	76	52	36	122	79	89	70	98	112	98	99	103	1034
ALL REVERSE MORTGAGE, INC.	30	19	23	39	28	27	32	24	25	36	38	32	353
FINANCE OF AMERICA MORTGAGE LLC	14	10	6	41	25	20	18	42	22	24	19	27	268
ADVISORS MORTGAGE GROUP LLC	22	12	13	34	35	23	15	7	30	26	19	22	258
AMERICAN PACIFIC MORTGAGE	21	16	14	23	16	19	19	21	12	18	16	8	203
ENNKAR, INC.	17	9	9	22	20	22	15	14	16	15	23	18	200
QUONTIC BANK, FSB	22	19	8	24	17	25	9	12	6	3	3	6	154
BROKER SOLUTIONS INC	15	12	6	12	10	9	11	17	17	9	15	17	150
INTEGRITY 1ST MORTGAGE, INC.	5	9	8	11	9	10	12	13	13	8	5	15	118
HOMEBRIDGE FINANCIAL SERVICES INC	12	5	4	9	8	10	8	8	11	4	9	15	103
ACADEMY MORTGAGE CORPORATION	6	4	3	12	9	13	7	10	7	9	11	7	98
JET DIRECT FUNDING CORP.	11	2	3	16	5	10	7	8	7	4	15	8	96
GUILD MORTGAGE COMPANY	6	5	4	9	9	13	4	10	7	4	6	10	87
SENIOR LENDING CORPORATION	1	7	2	16	8	12	7	9	2	7	9	5	85
C2 FINANCIAL CORPORATION	5	5	5	5	10	9	5	5	5	4	9	13	80

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Most Active Sponsors (Sponsored Loans Originated by Another Party)													
	11/1/2018	12/1/2018	1/1/2019	2/1/2019	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	9/1/2019	10/1/2019	Total
FINANCE OF AMERICA REVERSE LLC	257	172	64	538	280	248	233	340	304	240	288	273	3,237
REVERSE MORTGAGE FUNDING LLC	165	141	128	225	147	169	161	150	190	203	178	191	2,048
LIBERTY HOME EQUITY SOLUTIONS INC	154	84	119	196	193	328	236	143	163	64	91	161	1,932
AMERICAN ADVISORS GROUP	98	73	94	155	106	147	114	133	162	119	124	200	1,525
LONGBRIDGE FINANCIAL LLC	94	57	54	109	102	105	87	84	95	116	111	102	1,116
SYNERGY ONE LENDING, INC.	38	36	39	75	40	61	41	43	38	53	41	52	557
LIVE WELL FINANCIAL INC	52	26	42	71	57	64	74	5	3	0	0	0	394
PLAZA HOME MORTGAGE, INC.	28	13	11	52	31	31	23	25	20	17	18	20	289
OPEN MORTGAGE LLC	26	15	13	41	27	31	10	15	23	24	25	37	287
ONE REVERSE MORTGAGE LLC	13	8	2	28	21	23	20	27	28	25	22	36	253
HIGH TECH LENDING INC	11	3	17	31	20	26	8	20	9	36	20	32	233
MONEY HOUSE INC	16	7	8	20	9	13	17	22	11	16	17	17	173
CHERRY CREEK MORTGAGE CO INC	13	3	6	25	8	20	18	11	21	17	12	7	161
SUN WEST MORTGAGE CO INC	12	1	7	17	6	7	8	13	7	11	13	17	119
MCM HOLDINGS INC	11	8	16	21	6	7	8	6	8	2	5	20	118

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