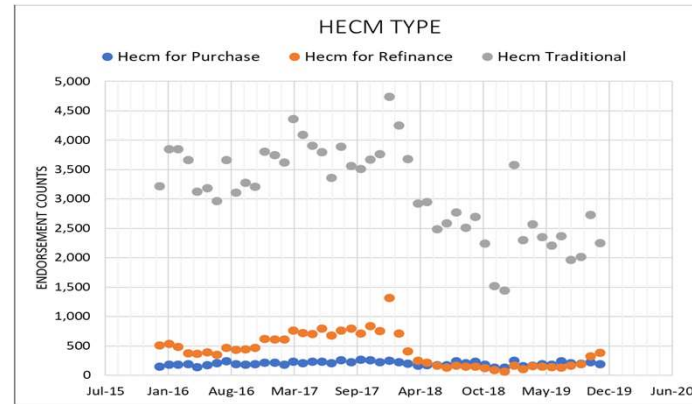
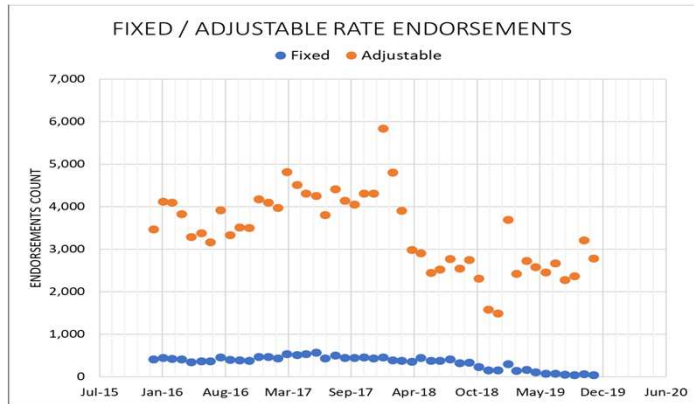
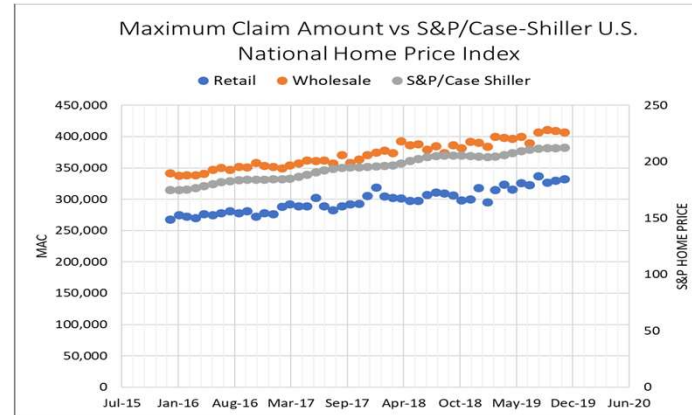
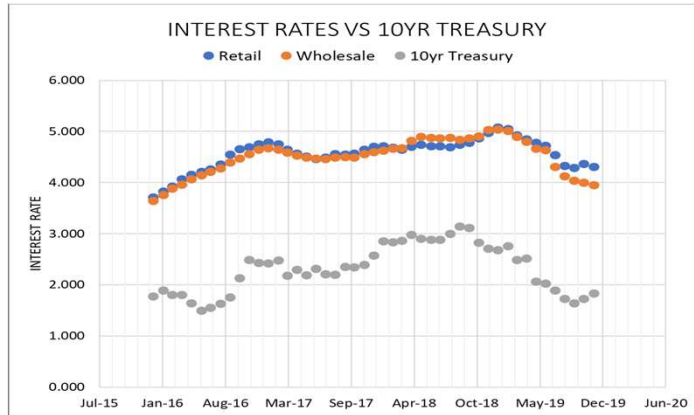


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>
https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap

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	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
HOC: ATLANTA	372	792	518	623	619	554	557	463	457	638	622	452
ATLANTA	42	93	47	66	67	53	43	45	44	60	58	52
BIRMINGHAM	20	29	21	27	21	35	16	26	13	24	23	15
CARIBBEAN	2	6	4	1	3	5	1	0	2	2	1	1
CHICAGO	20	56	30	45	37	26	42	29	39	33	37	29
COLUMBIA	25	56	44	42	35	38	37	26	30	42	55	35
GREENSBORO	39	93	72	73	96	61	69	56	58	85	83	64
INDIANAPOLIS	14	28	20	27	26	21	44	17	21	28	26	15
JACKSON	5	12	14	17	12	13	15	8	9	15	12	7
JACKSONVILLE	21	45	37	47	31	33	43	24	23	39	40	40
KNOXVILLE	15	34	21	21	20	15	20	14	9	21	11	11
LOUISVILLE	4	23	12	9	14	15	12	8	15	22	22	9
MEMPHIS	1	6	2	7	5	4	5	5	5	10	6	4
MIAMI	67	110	66	92	94	88	76	67	69	99	96	68
NASHVILLE	17	34	16	17	21	20	16	15	14	26	28	11
ORLANDO	40	70	49	65	64	55	47	45	46	46	47	32
SPRINGFIELD	6	11	4	5	11	6	8	4	4	7	9	5
TAMPA	34	86	59	62	62	66	63	74	56	79	68	62
HOC: DENVER	161	1237	597	677	586	474	682	528	493	724	669	573
ALBUQUERQUE	7	27	12	18	8	22	18	12	13	16	15	11
CASPER	0	14	5	2	4	1	7	3	6	3	5	1
DALLAS	13	103	50	62	48	38	51	43	40	60	56	49
DENVER	41	353	141	179	147	139	178	151	131	193	184	175
DES MOINES	2	16	4	6	13	6	7	10	11	13	15	15
FARGO	1	4	1	2	0	0	2	3	1	2	2	1
FT. WORTH	15	89	45	51	48	26	62	40	35	55	46	38
HELENA	3	26	8	9	10	9	8	6	14	15	10	4
HOUSTON	17	91	50	55	38	42	60	35	32	43	33	55
KANSAS CITY	2	35	13	20	21	14	23	10	16	22	20	13
LITTLE ROCK	3	26	16	14	11	8	11	12	14	16	10	11
LUBBOCK	2	14	12	11	9	4	15	7	6	19	13	7
MILWAUKEE	2	46	17	25	19	9	17	16	8	10	15	13
MINN. ST. PAUL	8	47	24	14	26	18	27	23	27	28	33	15
NEW ORLEANS	3	44	29	16	13	16	18	10	16	28	32	15
OKLAHOMA CITY	2	22	8	3	6	4	10	3	5	5	5	3
OMAHA	2	14	3	6	6	6	9	8	5	2	4	7
SALT LAKE CITY	24	126	80	100	79	53	87	69	58	95	90	67
SAN ANTONIO	12	75	41	46	39	33	42	33	32	55	47	40
SHREVEPORT	0	10	5	7	5	2	7	3	2	6	2	3
SIoux FALLS	0	7	5	4	4	6	5	2	3	5	6	1
ST. LOUIS	2	24	14	17	11	11	7	18	5	15	11	9
TOPEKA	0	9	5	3	9	5	6	4	4	7	6	2
TULSA	0	15	9	7	12	2	5	7	9	11	9	10

Endorsement By Homeownership Centers and Field Offices (Continued)												
	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
HOC: PHILADELPHIA	377	752	488	532	572	515	508	441	456	679	473	380
ALBANY	9	23	9	13	12	15	18	13	8	18	9	9
BALTIMORE	24	39	19	23	32	22	31	25	27	29	20	14
BANGOR	6	12	11	12	8	10	9	8	9	15	8	8
BOSTON	23	55	40	42	48	57	51	40	40	39	36	32
BUFFALO	8	18	13	13	11	6	9	6	11	12	8	4
BURLINGTON	4	1	1	2	1	5	4	2	1	7	3	2
CAMDEN	11	33	23	28	28	22	28	22	18	33	19	22
CHARLESTON	8	12	5	7	4	4	11	1	7	4	6	4
CINCINNATI	9	5	8	7	10	5	7	11	10	12	13	7
CLEVELAND	11	26	10	14	17	19	18	16	17	24	16	10
COLUMBUS	19	26	14	13	22	17	20	20	19	32	16	20
DETROIT	14	33	23	13	21	21	13	22	16	25	15	11
FLINT	3	2	3	2	6	6	4	2	4	10	2	3
GRAND RAPIDS	6	19	14	8	18	14	13	14	18	26	15	22
HARTFORD	29	32	15	19	17	22	28	18	17	37	23	20
MANCHESTER	3	11	7	12	8	10	5	8	6	19	6	9
NEW YORK	46	139	87	92	89	92	68	61	61	104	90	57
NEWARK	23	46	39	52	36	31	38	29	27	48	27	31
PHILADELPHIA	39	76	51	60	55	30	42	37	44	65	46	30
PITTSBURGH	10	29	22	17	19	17	16	24	17	21	21	17
PROVIDENCE	5	9	4	4	6	5	5	5	5	7	7	3
RICHMOND	40	58	44	44	57	57	45	37	45	65	33	27
WASH. D. C.	22	37	20	29	39	23	14	24	12	24	19	14
WILMINGTON	5	11	6	6	8	5	11	4	10	7	15	4
HOC: SANTA ANA	739	1221	970	1069	920	1003	1007	909	1014	1255	1078	1056
ANCHORAGE	3	0	1	3	2	3	0	1	0	1	0	1
BOISE	22	38	33	46	32	35	43	38	44	53	48	40
FRESNO	27	29	33	35	29	31	29	22	22	31	36	22
HONOLULU	12	15	15	13	6	5	8	12	8	16	11	4
LAS VEGAS	36	52	28	31	48	52	48	44	36	47	47	49
LOS ANGELES	135	218	158	187	158	175	160	154	174	203	173	178
PHOENIX	96	155	148	120	97	122	131	87	123	146	130	116
PORTLAND	55	101	57	60	62	75	79	48	58	84	58	67
RENO	13	16	20	25	30	22	23	18	24	22	19	18
SACRAMENTO	50	94	77	73	77	81	68	74	103	96	83	78
SAN DIEGO	34	91	55	85	49	62	55	45	58	83	50	75
SAN FRANCISCO	81	113	110	121	97	109	111	110	108	134	120	117
SANTA ANA	92	163	122	141	130	118	116	134	122	170	159	167
SEATTLE	64	106	83	101	83	88	111	103	101	136	107	99
SPOKANE	14	14	13	14	3	11	11	8	20	14	16	10
TUCSON	5	16	17	14	17	14	14	11	13	19	21	15

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Top 15 Originators	12M												Market %	
	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19		Total
MARKET TOTAL	1,649	4,002	2,573	2,901	2,697	2,546	2,754	2,341	2,420	3,296	2,842	2,461	32,482	
AMERICAN ADVISORS GROUP	593	1126	747	827	853	806	944	668	791	1277	1086	890	10,247	31.5%
ONE REVERSE MORTGAGE LLC	74	352	213	247	238	216	240	249	185	284	204	162	2,629	8.1%
FINANCE OF AMERICA REVERSE LLC	48	455	193	209	176	214	236	181	196	195	227	181	2,476	7.6%
REVERSE MORTGAGE FUNDING LLC	141	234	174	208	191	177	219	222	221	226	188	303	2,337	7.2%
SYNERGY ONE LENDING, INC.	108	209	135	162	178	145	177	180	164	217	197	204	1,988	6.1%
LIBERTY HOME EQUITY SOLUTIONS	101	146	145	222	178	127	139	48	101	131	103	2	1,513	4.7%
FAIRWAY INDEPENDENT MORTGAGE C	36	122	79	89	70	98	112	98	99	103	76	48	1,034	3.2%
OPEN MORTGAGE LLC	27	73	47	40	27	30	45	66	52	108	78	88	624	1.9%
HIGH TECH LENDING INC	49	98	57	52	35	59	28	76	39	65	49	71	615	1.9%
LONGBRIDGE FINANCIAL LLC	28	65	43	56	68	62	50	68	79	54	46	36	651	2.0%
CHERRY CREEK MORTGAGE CO INC	13	85	29	37	34	37	37	44	31	30	38	40	437	1.3%
LIVE WELL FINANCIAL INC	69	122	85	74	97	1	1	0	0	0	0	0	514	1.6%
ALL REVERSE MORTGAGE, INC.	23	39	28	27	32	24	25	36	38	32	17	16	340	1.0%
ADVISORS MORTGAGE GROUP LLC	13	34	35	23	15	7	30	26	19	22	29	25	265	0.8%
PLAZA HOME MORTGAGE, INC.	11	46	27	31	22	24	20	16	18	19	22	22	269	0.8%

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Monthly HECM Endorsements Summary

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Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	12/1/2018	1/1/2019	2/1/2019	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	9/1/2019	10/1/2019	11/1/2019	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	52	36	122	79	89	70	98	112	98	99	103	75	1033
ALL REVERSE MORTGAGE, INC.	19	23	39	28	27	32	24	25	36	38	32	17	340
FINANCE OF AMERICA MORTGAGE LLC	10	6	41	25	20	18	42	22	24	19	27	23	277
ADVISORS MORTGAGE GROUP LLC	12	13	34	35	23	15	7	30	26	19	22	29	265
ENNKAR, INC.	9	9	22	20	22	15	14	16	15	23	18	26	209
AMERICAN PACIFIC MORTGAGE	16	14	23	16	19	19	21	12	18	16	8	12	194
BROKER SOLUTIONS INC	12	6	12	10	9	11	17	17	9	15	17	26	161
QUONTIC BANK, FSB	19	8	24	17	25	9	12	6	3	3	6	7	139
INTEGRITY 1ST MORTGAGE, INC.	9	8	11	9	10	12	13	13	8	5	15	9	122
ACADEMY MORTGAGE CORPORATION	4	3	12	9	13	7	10	7	9	11	7	11	103
HOMEBRIDGE FINANCIAL SERVICES INC	5	4	9	8	10	8	8	11	4	9	15	6	97
SENIOR LENDING CORPORATION	7	2	16	8	12	7	9	2	7	9	5	12	96
PRIMARY RESIDENTIAL MORTGAGE, INC.	1	0	4	5	8	10	8	8	7	12	12	19	94
JET DIRECT FUNDING CORP.	2	3	16	5	10	7	8	7	4	15	8	8	93
SILVER LEAF MORTGAGE INC	5	3	17	8	8	7	5	8	5	2	5	12	85

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Monthly HECM Endorsements Summary

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Most Active Sponsors (Sponsored Loans Originated by Another Party)													
	12/1/2018	1/1/2019	2/1/2019	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	9/1/2019	10/1/2019	11/1/2019	Total
FINANCE OF AMERICA REVERSE LLC	172	64	538	280	248	233	340	304	240	288	273	322	3,302
REVERSE MORTGAGE FUNDING LLC	141	128	225	147	169	161	150	190	203	178	191	164	2,047
LIBERTY HOME EQUITY SOLUTIONS INC	84	119	196	193	328	236	143	163	64	91	161	104	1,882
AMERICAN ADVISORS GROUP	73	94	155	106	147	114	133	162	119	124	200	216	1,643
LONGBRIDGE FINANCIAL LLC	57	54	109	102	105	87	84	95	116	111	102	71	1,093
SYNERGY ONE LENDING, INC.	36	39	75	40	61	41	43	38	53	41	52	50	569
LIVE WELL FINANCIAL INC	26	42	71	57	64	74	5	3	0	0	0	0	342
OPEN MORTGAGE LLC	15	13	41	27	31	10	15	23	24	25	37	39	300
ONE REVERSE MORTGAGE LLC	8	2	28	21	23	20	27	28	25	22	36	46	286
PLAZA HOME MORTGAGE, INC.	13	11	52	31	31	23	25	20	17	18	20	23	284
HIGH TECH LENDING INC	3	17	31	20	26	8	20	9	36	20	32	13	235
MONEY HOUSE INC	7	8	20	9	13	17	22	11	16	17	17	28	185
CHERRY CREEK MORTGAGE CO INC	3	6	25	8	20	18	11	21	17	12	7	7	155
MCM HOLDINGS INC	8	16	21	6	7	8	6	8	2	5	20	17	124
SUN WEST MORTGAGE CO INC	1	7	17	6	7	8	13	7	11	13	17	14	121

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Monthly HECM Endorsements Summary

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The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.				
Lender Ranking				
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1			
2			
3			
4			
5			
6			
7			
8			
9			
10	Company23	\$ 68,868,788	469	1.72%
11	Company534	\$ 60,631,315	684	1.51%
12	Company655	\$ 52,455,278	351	1.31%
13	Company77	\$ 43,616,322	234	1.09%
14	Company133	\$ 42,065,746	285	1.05%
15	Company565	\$ 39,445,217	250	0.98%
			
			
			
			
			
1518	Company667	\$ 12,147	1	0.00%
1519	Company15	\$ 11,764	1	0.00%
1520	Company554	\$ 10,514	1	0.00%
1521	Company676	\$ 9,843	1	0.00%
1522	Company755	\$ 8,831	1	0.00%
	Grand Total	\$ 4,008,112,129	31,878	100.00%

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Monthly HECM Endorsements Summary

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The trend report shows the monthly volume of loan purchases of the top 100 buyers from each seller during the most recent 12 months.

HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019

Rank	Originator/HMBS Issuers	Origination Date												Grand Total	
		November-18	December-18	January-19	February-19	March-19	April-19	May-19	June-19	July-19	August-19	September-19	October-19		
1														
2														
3														
4														
5														
6														
7														
8														
9														
10	Company839	\$ 1,123,145	\$ 1,030,252	\$ 2,167,678	\$ 204,133	\$ 1,751,154	\$ 2,930,167	\$ 3,609,820	\$ 2,510,679	\$ 3,354,000	\$ 661,904	\$ 1,532,951	\$ 1,169,027	\$ 22,044,912	
	Company665	\$ 1,123,145	\$ 1,030,252	\$ 2,167,678	\$ 204,133	\$ 1,507,387	\$ 2,930,167	\$ 3,609,820	\$ 2,510,679	\$ 3,354,000	\$ 661,904	\$ 818,252	\$ 1,169,027	\$ 19,917,418	
	Company644					\$ 243,767						\$ 714,699	\$ 1,169,027	\$ 2,127,494	
11	Company788	\$ 275,785	\$ 765,844	\$ 431,392	\$ 523,013	\$ 3,728,916	\$ 5,041,856	\$ 2,361,969	\$ 1,848,384	\$ 2,410,005	\$ 1,782,991	\$ 1,480,677	\$ 155,630	\$ 20,806,463	
	Company322	\$ 275,785	\$ 765,844	\$ 431,392	\$ 523,013	\$ 3,728,916	\$ 5,041,856	\$ 2,361,969	\$ 1,848,384	\$ 2,410,005	\$ 1,782,991	\$ 1,480,677	\$ 155,630	\$ 20,806,463	
12	Company65	\$ 4,536,375	\$ 2,365,352	\$ 2,723,868	\$ 1,656,187	\$ 1,473,788	\$ 1,710,325	\$ 1,641,710	\$ 757,913	\$ 957,204	\$ 1,391,390	\$ 173,060		\$ 19,387,171	
	Company977	\$ 408,554	\$ 176,314	\$ 25,023	\$ 60,040	\$ 31,248		\$ 598,985	\$ 162,840	\$ 92,084	\$ 319,826			\$ 1,874,913	
	Company665	\$ 128,338							\$ 158,735	\$ 100,078				\$ 427,852	
	Company45	\$ 335,067												\$ 335,067	
	Company675	\$ 1,609,133	\$ 708,217	\$ 498,579	\$ 557,522	\$ 537,878	\$ 425,269	\$ 103,212	\$ 192,370	\$ 106,148	\$ 527,855	\$ 118,139		\$ 5,384,322	
	Company88	\$ 2,055,282	\$ 1,480,821	\$ 2,200,266	\$ 1,038,625	\$ 863,961	\$ 1,285,056	\$ 780,778	\$ 302,626	\$ 758,972	\$ 543,709	\$ 54,921		\$ 11,365,017	
13	Company3	\$ 1,815,649	\$ 2,702,079	\$ 773,104	\$ 1,060,708	\$ 482,087	\$ 1,616,158	\$ 1,818,033	\$ 1,509,704	\$ 1,688,338	\$ 1,838,796	\$ 2,149,884	\$ 698,051	\$ 18,152,589	
	Company65	\$ 105,599	\$ 883,233	\$ 204,560	\$ 257,555	\$ 409,725	\$ 511,216							\$ 2,371,889	
	Company123	\$ 1,275,499	\$ 859,339	\$ 211,071	\$ 641,528		\$ 816,914	\$ 1,248,807	\$ 791,078	\$ 879,056	\$ 493,840	\$ 1,257,487	\$ 382,915	\$ 8,857,535	
	Company87	\$ 434,551	\$ 959,507	\$ 357,473	\$ 161,625	\$ 72,362	\$ 288,028	\$ 569,226	\$ 718,625	\$ 809,282	\$ 1,344,955	\$ 892,397	\$ 315,135	\$ 6,923,166	
14	Company45	\$ 60,348	\$ 181,512	\$ 870,222	\$ 1,091,933	\$ 112,400	\$ 297,705	\$ 853,432	\$ 3,506,860	\$ 5,508,756	\$ 4,834,251	\$ 17,317,419		\$ 19,972,834	
	Company655		\$ 108,384			\$ 152,320				\$ 625,575	\$ 1,086,556			\$ 1,972,834	
	Company8						\$ 717,902	\$ 454,659	\$ 112,400	\$ 297,705				\$ 1,582,665	
	Company34										\$ 504,736			\$ 504,736	
	Company6		\$ 60,348	\$ 73,129			\$ 637,274			\$ 853,432	\$ 3,002,124	\$ 4,883,181	\$ 3,747,695	\$ 13,257,183	
15	Company877	\$ 330,310	\$ 1,306,235	\$ 1,194,759	\$ 260,686	\$ 949,802	\$ 1,882,628	\$ 606,794	\$ 591,094	\$ 1,334,444	\$ 3,224,009	\$ 1,268,909	\$ 3,702,615	\$ 16,652,285	
	Company3	\$ 330,310	\$ 1,306,235	\$ 1,194,759	\$ 260,686	\$ 949,802	\$ 1,882,628							\$ 5,924,420	
	Company83							\$ 606,794	\$ 591,094	\$ 1,334,444	\$ 3,224,009	\$ 1,268,909	\$ 3,702,615	\$ 10,727,865	
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