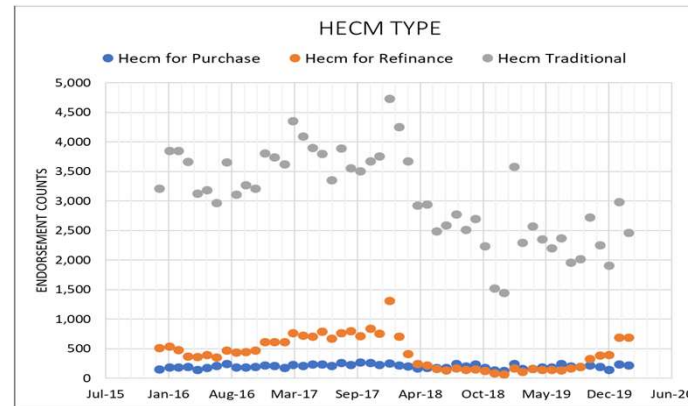
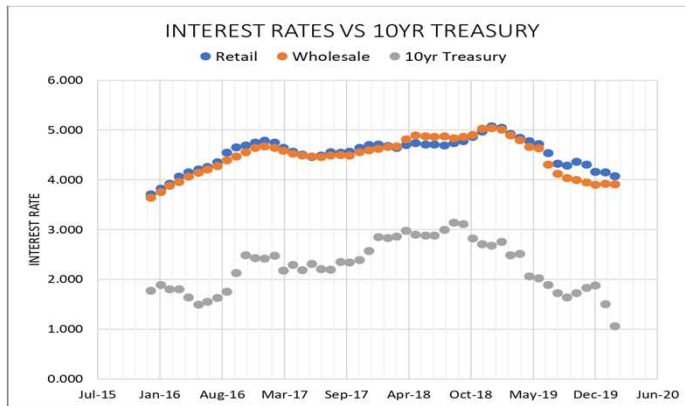
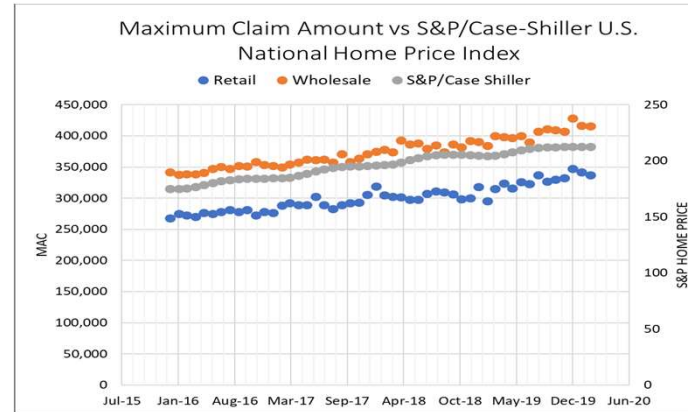
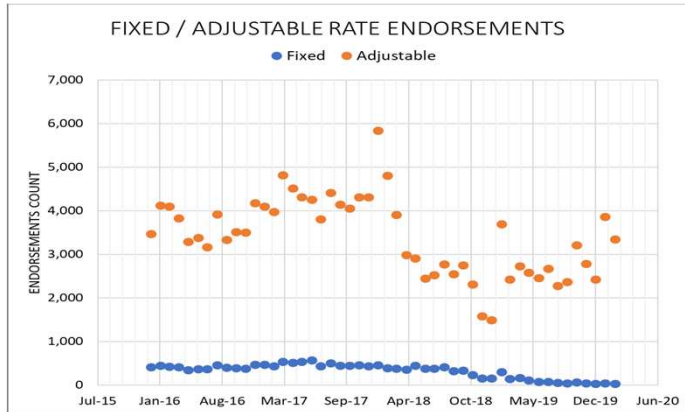


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:  
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>  
[https://www.hud.gov/program\\_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap](https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap)

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## Monthly HECM Endorsements Summary

Mar 2020

Top 15 Originators													12M	Market
	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Total	%
MARKET TOTAL	2,901	2,697	2,546	2,754	2,341	2,420	3,296	2,842	2,461	3,919	3,386	2,913	34,476	
AMERICAN ADVISORS GROUP	827	853	806	944	668	791	1277	1086	890	1141	691	799	10,773	31.2%
REVERSE MORTGAGE FUNDING LLC	208	191	177	219	222	221	226	188	303	361	298	271	2,885	8.4%
FINANCE OF AMERICA REVERSE LLC	209	176	214	236	181	196	195	227	181	220	280	278	2,593	7.5%
ONE REVERSE MORTGAGE LLC	247	238	216	240	249	185	284	204	162	164	180	164	2,533	7.3%
LIBERTY HOME EQUITY SOLUTIONS	222	178	127	139	48	101	131	103	2	475	582	235	2,343	6.8%
SYNERGY ONE LENDING, INC.	162	178	145	177	180	164	217	197	204	197	177	135	2,133	6.2%
FAIRWAY INDEPENDENT MORTGAGE C	89	70	98	112	98	99	103	76	48	93	150	197	1,233	3.6%
OPEN MORTGAGE LLC	40	27	30	45	66	52	108	78	88	187	85	76	882	2.6%
LONGBRIDGE FINANCIAL LLC	56	68	62	50	68	79	54	46	36	117	107	73	816	2.4%
HIGH TECH LENDING INC	52	35	59	28	76	39	65	49	71	66	34	47	621	1.8%
CHERRY CREEK MORTGAGE CO INC	37	34	37	37	44	31	30	38	40	45	51	39	463	1.3%
ALL REVERSE MORTGAGE, INC.	27	32	24	25	36	38	32	17	16	45	34	29	355	1.0%
FINANCE OF AMERICA MORTGAGE LL	18	18	41	22	24	19	27	23	8	58	39	44	341	1.0%
ADVISORS MORTGAGE GROUP LLC	23	15	7	30	26	19	22	29	25	46	31	44	317	0.9%
PLAZA HOME MORTGAGE, INC.	31	22	24	20	16	18	19	22	22	22	24	22	262	0.8%

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## Monthly HECM Endorsements Summary

Mar 2020

Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	9/1/2019	10/1/2019	11/1/2019	12/1/2019	1/1/2020	2/1/2020	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	79	89	70	98	112	98	99	103	75	48	93	150	1114
ALL REVERSE MORTGAGE, INC.	28	27	32	24	25	36	38	32	17	16	45	34	354
FINANCE OF AMERICA MORTGAGE LLC	25	20	18	42	22	24	19	27	23	8	58	39	325
ENNKAR, INC.	20	22	15	14	16	15	23	18	26	9	63	68	309
ADVISORS MORTGAGE GROUP LLC	35	23	15	7	30	26	19	22	29	24	46	30	306
AMERICAN PACIFIC MORTGAGE	16	19	19	21	12	18	16	8	12	20	14	27	202
BROKER SOLUTIONS INC	10	9	11	17	17	9	15	17	26	19	24	6	180
INTEGRITY 1ST MORTGAGE, INC.	9	10	12	13	13	8	5	15	9	6	25	12	137
HOMEBRIDGE FINANCIAL SERVICES INC	8	10	8	8	11	4	9	15	6	1	24	28	132
PRIMARY RESIDENTIAL MORTGAGE, INC.	5	8	10	8	8	7	12	12	19	12	16	10	127
ELITE FUNDING CORPORATION	0	2	2	0	3	8	9	13	15	18	19	26	115
SENIOR LENDING CORPORATION	8	12	7	9	2	7	9	5	12	15	12	13	111
C2 FINANCIAL CORPORATION	10	9	5	5	5	4	9	13	7	9	17	13	106
MAGNOLIA BANK	5	2	5	3	3	5	11	9	13	7	11	30	104
ACADEMY MORTGAGE CORPORATION	9	13	7	10	7	9	11	7	11	5	6	6	101

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## Monthly HECM Endorsements Summary

Mar 2020

Most Active Wholesale Sponsors (Sponsored Loans Originated by Another Party)													
	3/1/2019	4/1/2019	5/1/2019	6/1/2019	7/1/2019	8/1/2019	9/1/2019	10/1/2019	11/1/2019	12/1/2019	1/1/2020	2/1/2020	Total
FINANCE OF AMERICA REVERSE LLC	280	248	233	340	304	240	288	273	322	187	333	399	3,447
LIBERTY HOME EQUITY SOLUTIONS INC	193	328	236	143	163	64	91	161	104	2	501	595	2,581
REVERSE MORTGAGE FUNDING LLC	147	169	161	150	190	203	178	191	164	243	263	236	2,295
AMERICAN ADVISORS GROUP	106	147	114	133	162	119	124	200	216	160	264	137	1,882
LONGBRIDGE FINANCIAL LLC	102	105	87	84	95	116	111	102	71	52	164	161	1,250
SYNERGY ONE LENDING, INC.	40	61	41	43	38	53	41	52	50	62	58	51	590
OPEN MORTGAGE LLC	27	31	10	15	23	24	25	37	39	31	86	46	394
ONE REVERSE MORTGAGE LLC	21	23	20	27	28	25	22	36	46	27	44	66	385
PLAZA HOME MORTGAGE, INC.	31	31	23	25	20	17	18	20	23	22	22	25	277
HIGH TECH LENDING INC	20	26	8	20	9	36	20	32	13	23	24	15	246
MONEY HOUSE INC	9	13	17	22	11	16	17	17	28	6	18	31	205
LIVE WELL FINANCIAL INC	57	64	74	5	3	0	0	0	0	0	0	0	203
CHERRY CREEK MORTGAGE CO INC	8	20	18	11	21	17	12	7	7	13	10	19	163
MCM HOLDINGS INC	6	7	8	6	8	2	5	20	17	25	18	8	130
SUN WEST MORTGAGE CO INC	6	7	8	13	7	11	13	17	14	12	8	6	122

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## Monthly HECM Endorsements Summary

Mar 2020

The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.				
Lender Ranking				
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1	....			
2	....			
3	....			
4	....			
5	....			
6	....			
7	....			
8	....			
9	....			
10	Company23	\$ 68,868,788	469	1.72%
11	Company534	\$ 60,631,315	684	1.51%
12	Company655	\$ 52,455,278	351	1.31%
13	Company77	\$ 43,616,322	234	1.09%
14	Company133	\$ 42,065,746	285	1.05%
15	Company565	\$ 39,445,217	250	0.98%
	....			
	....			
	....			
	....			
	....			
1518	Company667	\$ 12,147	1	0.00%
1519	Company15	\$ 11,764	1	0.00%
1520	Company554	\$ 10,514	1	0.00%
1521	Company676	\$ 9,843	1	0.00%
1522	Company755	\$ 8,831	1	0.00%
	<b>Grand Total</b>	<b>\$ 4,008,112,129</b>	<b>31,878</b>	<b>100.00%</b>

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# Monthly HECM Endorsements Summary

Mar 2020

The WBFWF report shows the aggregate volume of loan purchases of all buyers from each seller during the most recent 12 months.

Who Buys What from Whom												
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019												
Row Labels	Company77	Company243	Company400	Company790	Company977	Company1122	Company1151	Company887	Company1099	Company1103	Company665	Grand Total
Company1			\$ 2,867,982									\$ 2,867,982
Company2			\$ 518,016									\$ 518,016
Company3			\$ 418,544									\$ 418,544
Company4			\$ 351,250									\$ 351,250
Company5					\$ 926,572							\$ 926,572
Company6			\$ 478,413		\$ 55,842							\$ 534,255
Company7	\$ 3,945,494		\$ 151,542		\$ 189,868		\$ 9,770,583					\$ 14,057,487
Company8							\$ 213,212					\$ 213,212
Company9							\$ 79,728					\$ 79,728
Company10								\$ 43,173				\$ 43,173
Company11					\$ 462,663							\$ 462,663
Company12							\$ 70,175					\$ 70,175
Company13			\$ 93,450									\$ 93,450
Company14	\$ 12,284,838		\$ 1,960,980	\$ 10,137,198	\$ 2,445,719		\$ 16,733,323	\$ 54,264				\$ 43,616,322
Company15			\$ 351,315		\$ 860,625							\$ 1,211,940
Company16					\$ 106,080							\$ 106,080
Company17					\$ 244,464							\$ 244,464
Company18							\$ 103,555					\$ 103,555
Company19					\$ 24,039							\$ 24,039
Company20							\$ 205,140					\$ 205,140
Company21							\$ 115,700					\$ 115,700
Company22					\$ 1,145,728							\$ 1,145,728
Company23				\$ 52,455,278								\$ 52,455,278
Company24							\$ 310,261					\$ 310,261
Company25							\$ 1,103,631					\$ 1,103,631
Company26			\$ 466,837									\$ 466,837
Company27							\$ 172,974					\$ 172,974
Company28			\$ 334,878									\$ 334,878
Company29			\$ 372,878									\$ 372,878
....												
....												
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....												
....												
....												
<b>Grand Total</b>	<b>\$ 1,224,917,188</b>	<b>\$ 50,355,446</b>	<b>\$ 720,580,156</b>	<b>\$ 495,494,941</b>	<b>\$ 609,947,878</b>	<b>\$ 41,090,328</b>	<b>\$ 692,702,081</b>	<b>\$ 52,143,414</b>	<b>\$ 2,987,863</b>	<b>\$ 11,668,618</b>	<b>\$ 106,224,215</b>	<b>\$ 4,008,112,129</b>

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The trend report shows the monthly volume of loan purchases of the top 100 buyers from each seller during the most recent 12 months.

### HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019

		Origination Date												
Rank	Originator/HMBS Issuers	November-18	December-18	January-19	February-19	March-19	April-19	May-19	June-19	July-19	August-19	September-19	October-19	Grand Total
1	....													
2	....													
3	....													
4	....													
5	....													
6	....													
7	....													
8	....													
9	....													
<b>10</b>	<b>Company839</b>	\$ 1,123,145	\$ 1,030,252	\$ 2,167,678	\$ 204,133	\$ 1,751,154	\$ 2,930,167	\$ 3,609,820	\$ 2,510,679	\$ 3,354,000	\$ 661,904	\$ 1,532,951	\$ 1,169,027	\$ 22,044,912
	Company665	\$ 1,123,145	\$ 1,030,252	\$ 2,167,678	\$ 204,133	\$ 1,507,387	\$ 2,930,167	\$ 3,609,820	\$ 2,510,679	\$ 3,354,000	\$ 661,904	\$ 818,252	\$	\$ 19,917,418
	Company644					\$ 243,767						\$ 714,699	\$ 1,169,027	\$ 2,127,494
<b>11</b>	<b>Company788</b>	\$ 275,785	\$ 765,844	\$ 431,392	\$ 523,013	\$ 3,728,916	\$ 5,041,856	\$ 2,361,969	\$ 1,848,384	\$ 2,410,005	\$ 1,782,991	\$ 1,480,677	\$ 155,630	\$ 20,806,463
	Company322	\$ 275,785	\$ 765,844	\$ 431,392	\$ 523,013	\$ 3,728,916	\$ 5,041,856	\$ 2,361,969	\$ 1,848,384	\$ 2,410,005	\$ 1,782,991	\$ 1,480,677	\$ 155,630	\$ 20,806,463
<b>12</b>	<b>Company65</b>	\$ 4,536,375	\$ 2,365,352	\$ 2,723,868	\$ 1,656,187	\$ 1,473,788	\$ 1,710,325	\$ 1,641,710	\$ 757,913	\$ 957,204	\$ 1,391,390	\$ 173,060		\$ 19,387,171
	Company977	\$ 408,554	\$ 176,314	\$ 25,023	\$ 60,040	\$ 31,248		\$ 598,985	\$ 162,840	\$ 92,084	\$ 319,826			\$ 1,874,913
	Company665	\$ 128,338				\$ 40,701		\$ 158,735	\$ 100,078					\$ 427,852
	Company45	\$ 335,067												\$ 335,067
	Company675	\$ 1,609,133	\$ 708,217	\$ 498,579	\$ 557,522	\$ 537,878	\$ 425,269	\$ 103,212	\$ 192,370	\$ 106,148	\$ 527,855	\$ 118,139		\$ 5,384,322
	Company88	\$ 2,055,282	\$ 1,480,821	\$ 2,200,266	\$ 1,038,625	\$ 863,961	\$ 1,285,056	\$ 780,778	\$ 302,626	\$ 758,972	\$ 543,709	\$ 54,921		\$ 11,365,017
<b>13</b>	<b>Company3</b>	\$ 1,815,649	\$ 2,702,079	\$ 773,104	\$ 1,060,708	\$ 482,087	\$ 1,616,158	\$ 1,818,033	\$ 1,509,704	\$ 1,688,338	\$ 1,838,796	\$ 2,149,884	\$ 698,051	\$ 18,152,589
	Company65	\$ 105,599	\$ 883,233	\$ 204,560	\$ 257,555	\$ 409,725	\$ 511,216							\$ 2,371,889
	Company123	\$ 1,275,499	\$ 859,339	\$ 211,071	\$ 641,528		\$ 816,914	\$ 1,248,807	\$ 791,078	\$ 879,056	\$ 493,840	\$ 1,257,487	\$ 382,915	\$ 8,857,535
	Company87	\$ 434,551	\$ 959,507	\$ 357,473	\$ 161,625	\$ 72,362	\$ 288,028	\$ 569,226	\$ 718,625	\$ 809,282	\$ 1,344,955	\$ 892,397	\$ 315,135	\$ 6,923,166
<b>14</b>	<b>Company45</b>		\$ 60,348	\$ 181,512		\$ 870,222	\$ 1,091,933	\$ 112,400	\$ 297,705	\$ 853,432	\$ 3,506,860	\$ 5,508,756	\$ 4,834,251	\$ 17,317,419
	Company655			\$ 108,384		\$ 152,320						\$ 625,575	\$ 1,086,556	\$ 1,972,834
	Company8					\$ 717,902	\$ 454,659	\$ 112,400	\$ 297,705					\$ 1,582,665
	Company34										\$ 504,736			\$ 504,736
	Company6		\$ 60,348	\$ 73,129		\$ 637,274				\$ 853,432	\$ 3,002,124	\$ 4,883,181	\$ 3,747,695	\$ 13,257,183
<b>15</b>	<b>Company877</b>	\$ 330,310	\$ 1,306,235	\$ 1,194,759	\$ 260,686	\$ 949,802	\$ 1,882,628	\$ 606,794	\$ 591,094	\$ 1,334,444	\$ 3,224,009	\$ 1,268,909	\$ 3,702,615	\$ 16,652,285
	Company3	\$ 330,310	\$ 1,306,235	\$ 1,194,759	\$ 260,686	\$ 949,802	\$ 1,882,628							\$ 5,924,420
	Company83							\$ 606,794	\$ 591,094	\$ 1,334,444	\$ 3,224,009	\$ 1,268,909	\$ 3,702,615	\$ 10,727,865

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