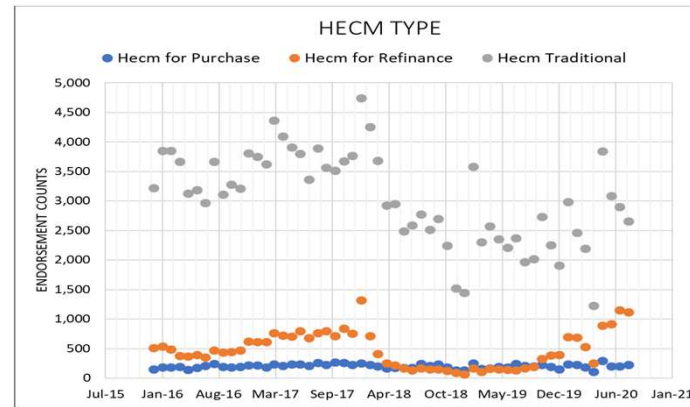
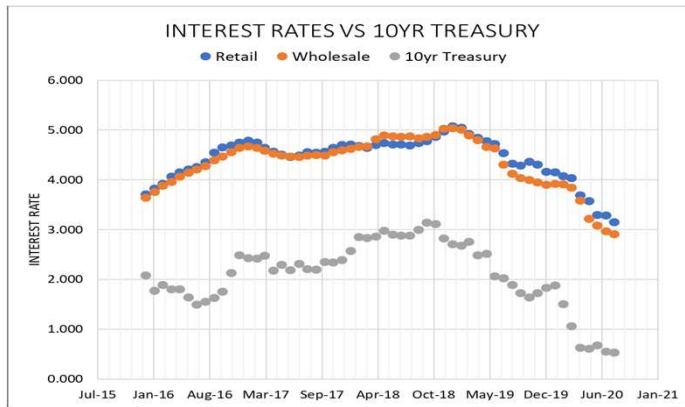
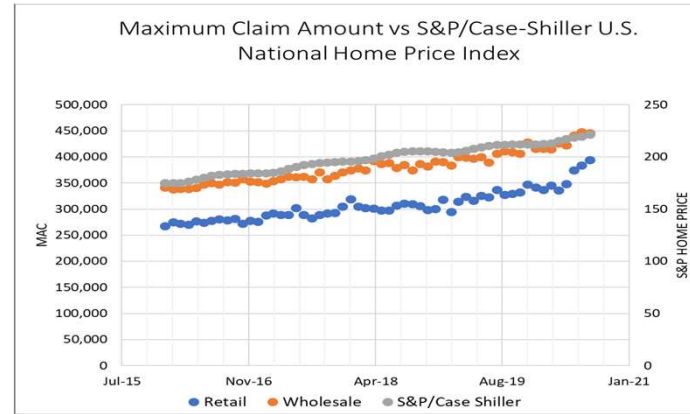
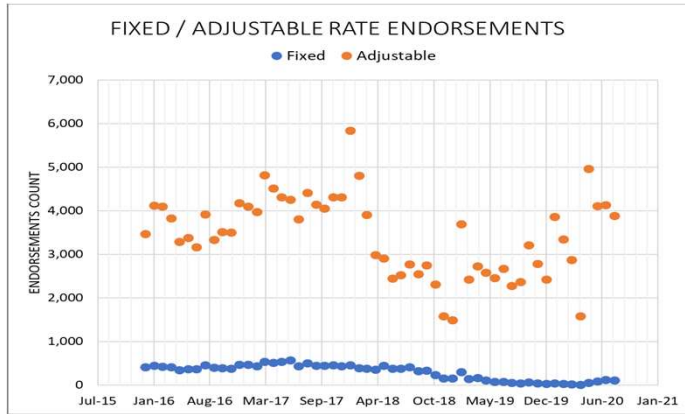


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>
https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap

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Monthly HECM Endorsements Summary

Sep 2020

Endorsement By Homeownership Centers and Field Offices													
	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20
HOC: ATLANTA	457	638	622	452	751	617	559	212	1079	776	818	722	722
ATLANTA	44	60	58	52	72	57	50	26	117	74	81	63	73
BIRMINGHAM	13	24	23	16	34	26	22	14	37	29	43	29	22
CARIBBEAN	2	2	1	1	2	6	1	0	0	1	0	0	3
CHICAGO	39	33	37	29	55	30	27	10	60	52	36	36	39
COLUMBIA	30	42	55	35	53	43	39	19	70	48	45	51	39
GREENSBORO	58	85	83	64	91	83	78	26	124	91	114	92	87
INDIANAPOLIS	21	28	26	15	38	30	19	5	47	30	25	29	33
JACKSON	9	15	12	7	8	9	11	6	14	11	13	8	5
JACKSONVILLE	23	39	40	30	50	38	31	19	83	48	48	60	52
KNOXVILLE	9	21	11	11	26	30	18	8	32	23	40	23	27
LOUISVILLE	15	22	22	9	15	10	15	3	34	13	18	20	15
MEMPHIS	5	10	6	4	5	5	5	0	8	7	6	8	5
MIAMI	69	99	96	68	120	91	80	29	146	114	149	128	134
NASHVILLE	14	26	28	11	20	15	20	7	38	38	30	19	23
ORLANDO	46	46	47	32	70	58	62	17	118	88	68	72	64
SPRINGFIELD	4	7	9	6	8	10	12	2	14	7	6	8	11
TAMPA	56	79	68	62	84	76	69	21	137	102	96	76	91
HOC: DENVER	493	724	669	573	801	846	760	464	1122	905	947	915	892
ALBUQUERQUE	13	16	15	11	22	15	17	14	32	16	22	25	14
CASPER	6	3	5	1	9	7	5	3	10	5	7	4	5
DALLAS	40	60	56	49	56	55	56	35	94	75	77	71	74
DENVER	131	193	184	176	253	284	247	132	351	276	292	289	315
DES MOINES	11	13	15	16	11	11	10	5	12	4	13	10	8
FARGO	1	2	2	1	3	1	5	2	2	1	0	2	2
FT. WORTH	35	55	46	38	46	45	53	34	77	69	57	66	57
HELENA	14	15	10	4	20	12	15	4	19	13	17	15	13
HOUSTON	32	43	33	55	54	57	47	44	67	63	71	58	55
KANSAS CITY	16	22	20	13	16	24	7	10	16	28	25	20	21
LITTLE ROCK	14	16	10	11	16	18	9	12	19	16	12	9	14
LUBBOCK	6	19	13	7	9	8	7	5	14	11	7	4	17
MILWAUKEE	8	10	15	13	27	20	18	12	37	19	22	28	30
MINN. ST. PAUL	27	28	33	15	27	28	38	29	46	33	39	47	31
NEW ORLEANS	16	28	32	16	21	26	30	13	36	29	26	24	15
OKLAHOMA CITY	5	5	5	8	11	14	10	6	13	15	12	9	12
OMAHA	5	2	4	7	5	10	4	4	14	8	10	9	3
SALT LAKE CITY	58	95	90	67	109	114	109	56	169	141	141	142	113
SAN ANTONIO	32	55	47	40	39	57	35	20	55	39	53	42	45
SHREVEPORT	2	6	2	3	7	6	7	4	4	7	6	2	4
SIOUX FALLS	3	5	6	1	3	6	2	1	9	4	3	2	5
ST. LOUIS	5	15	11	9	14	14	13	11	13	14	10	13	17
TOPEKA	4	7	6	2	10	7	6	5	9	8	6	11	11
TULSA	9	11	9	10	13	7	10	3	4	11	16	8	13

Endorsement By Homeownership Centers and Field Offices (Continued)													
	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20
HOC: PHILADELPHIA	456	679	473	380	718	543	345	303	877	566	562	536	532
ALBANY	8	18	9	9	13	18	11	5	12	3	14	11	5
BALTIMORE	27	29	20	14	26	20	26	14	43	34	30	24	29
BANGOR	9	15	8	8	4	14	5	4	17	11	13	8	7
BOSTON	40	39	36	32	79	59	36	25	85	43	46	56	52
BUFFALO	11	12	8	4	13	5	4	3	7	1	6	9	1
BURLINGTON	1	7	3	2	7	2	1	2	0	4	1	2	4
CAMDEN	18	33	19	22	37	30	20	20	40	34	23	25	28
CHARLESTON	7	4	6	4	4	8	7	5	12	8	8	5	5
CINCINNATI	10	12	13	7	6	9	5	6	14	6	10	9	9
CLEVELAND	17	24	16	10	19	14	8	5	29	21	18	9	22
COLUMBUS	19	32	16	20	31	13	12	16	40	31	15	32	22
DETROIT	16	25	15	11	18	27	13	6	42	19	20	16	18
FLINT	4	10	2	3	3	0	2	5	8	5	6	4	2
GRAND RAPIDS	18	26	15	22	21	14	8	8	35	17	16	24	11
HARTFORD	17	37	23	20	30	24	7	12	53	17	31	31	23
MANCHESTER	6	19	6	9	11	8	5	4	16	13	12	8	7
NEW YORK	61	104	90	57	107	84	72	68	91	53	72	90	68
NEWARK	27	48	27	31	59	36	15	24	55	55	31	18	49
PHILADELPHIA	44	65	46	30	72	57	28	21	84	56	53	40	58
PITTSBURGH	24	17	21	17	12	16	5	11	18	11	15	15	12
PROVIDENCE	5	7	7	3	11	6	7	6	10	10	6	15	13
RICHMOND	45	65	33	27	73	41	22	15	85	64	57	49	38
WASH. D. C.	12	24	19	14	48	29	18	15	71	41	51	29	36
WILMINGTON	10	7	15	4	14	9	8	3	10	9	8	7	13
HOC: SANTA ANA	1014	1255	1078	1056	1649	1380	1249	622	1960	1962	1929	1834	1791
ANCHORAGE	0	1	0	1	5	0	4	0	1	3	6	6	4
BOISE	44	53	48	40	91	63	59	39	75	66	78	72	74
FRESNO	22	31	36	22	44	37	28	19	57	46	36	41	51
HONOLULU	8	16	11	4	8	5	12	6	12	15	11	19	14
LAS VEGAS	36	47	47	49	66	53	54	25	78	71	68	73	74
LOS ANGELES	174	203	173	178	303	271	191	105	360	353	357	323	322
PHOENIX	123	146	130	116	204	156	152	68	217	242	229	227	225
PORTLAND	58	84	58	67	114	90	100	45	122	137	137	113	118
RENO	24	22	19	18	23	24	14	9	27	19	19	26	25
SACRAMENTO	103	96	83	78	118	104	100	47	147	151	150	102	143
SAN DIEGO	58	83	50	75	93	84	74	42	127	113	128	121	103
SAN FRANCISCO	108	134	120	117	165	130	137	55	208	215	226	205	166
SANTA ANA	122	170	159	167	224	199	165	89	287	292	244	255	226
SEATTLE	101	136	107	99	143	126	126	49	187	190	193	203	197
SPOKANE	20	14	16	10	22	28	18	14	26	22	23	23	22
TUCSON	13	19	21	15	26	10	15	10	29	27	24	25	27

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Monthly HECM Endorsements Summary

Sep 2020

Top 15 Originators	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	12M Total	Market %
MARKET TOTAL	3,296	2,842	2,461	3,919	3,386	2,913	1,601	5,038	4,209	4,256	4,007	3,937	41,865	
AMERICAN ADVISORS GROUP	1277	1086	890	1141	691	799	537	1726	1610	1578	1315	1349	13,999	33.4%
REVERSE MORTGAGE FUNDING LLC	226	188	303	361	298	271	25	681	372	406	362	308	3,801	9.1%
FINANCE OF AMERICA REVERSE LLC	195	227	181	220	280	278	240	419	361	393	318	394	3,506	8.4%
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	131	103	2	475	582	235	118	424	278	248	240	256	3,092	7.4%
SYNERGY ONE LENDING, INC. / MUTUAL OF OMAHA MORTGAGE, INC.	217	197	204	197	177	135	119	246	272	213	246	222	2,445	5.8%
FAIRWAY INDEPENDENT MORTGAGE C	103	76	48	93	150	197	122	226	179	182	160	161	1,697	4.1%
OPEN MORTGAGE LLC	108	78	88	187	85	76	0	155	100	139	178	236	1,430	3.4%
LONGBRIDGE FINANCIAL LLC	54	46	36	117	107	73	63	104	97	199	275	167	1,338	3.2%
ONE REVERSE MORTGAGE LLC	284	204	162	164	180	164	43	135	1	0	0	0	1,337	3.2%
HIGH TECH LENDING INC	65	49	71	66	34	47	0	24	169	95	98	79	797	1.9%
CHERRY CREEK MORTGAGE CO INC	30	38	40	45	51	39	0	89	38	14	52	25	461	1.1%
ADVISORS MORTGAGE GROUP LLC	22	29	25	46	31	44	16	54	36	56	49	52	460	1.1%
ALL REVERSE MORTGAGE, INC.	32	17	16	45	34	29	15	50	28	64	72	48	450	1.1%
FINANCE OF AMERICA MORTGAGE LL	27	23	8	58	39	44	37	45	41	43	43	39	447	1.1%
TRADITIONAL MORTGAGE ACCEPTANC	32	6	35	19	10	13	8	17	47	37	42	21	287	0.7%

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Monthly HECM Endorsements Summary

Sep 2020

Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	9/1/2019	10/1/2019	11/1/2019	12/1/2019	1/1/2020	2/1/2020	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	99	103	75	48	93	150	197	122	226	179	182	160	1,634
ENNKAR, INC.	23	18	26	9	63	68	36	23	64	48	62	63	503
ALL REVERSE MORTGAGE, INC.	38	32	17	16	45	34	29	15	50	28	64	72	440
FINANCE OF AMERICA MORTGAGE LLC	19	27	23	8	58	39	44	37	46	41	43	43	428
ADVISORS MORTGAGE GROUP LLC	19	22	29	24	46	30	44	16	54	36	56	49	425
AMERICAN PACIFIC MORTGAGE	16	8	12	20	14	27	28	7	33	15	22	23	225
BROKER SOLUTIONS INC	15	17	26	19	24	6	14	11	26	21	20	25	224
PRIMARY RESIDENTIAL MORTGAGE, INC.	12	12	19	12	16	10	11	8	21	24	28	22	195
HOMEBRIDGE FINANCIAL SERVICES INC	9	15	6	1	24	28	12	9	19	16	14	17	170
ELITE FUNDING CORPORATION	9	13	15	18	19	26	28	3	26	9	1	1	168
MAGNOLIA BANK	11	9	13	7	11	30	8	4	20	16	20	13	162
INTEGRITY 1ST MORTGAGE, INC.	5	15	9	6	25	12	8	2	18	16	22	22	160
C2 FINANCIAL CORPORATION	9	13	7	9	17	13	4	8	20	16	22	17	155
AMERICAN FINANCIAL NETWORK INC	2	14	7	5	13	18	26	11	10	16	15	17	154
SILVER LEAF MORTGAGE INC	2	5	12	5	9	20	18	7	26	19	17	11	151

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Monthly HECM Endorsements Summary

Sep 2020

Most Active Wholesale Sponsors (Sponsored Loans Originated by Another Party)													
	9/1/2019	10/1/2019	11/1/2019	12/1/2019	1/1/2020	2/1/2020	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	Total
FINANCE OF AMERICA REVERSE LLC	288	273	322	187	333	399	495	407	685	534	567	437	4,927
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	91	161	104	2	501	595	248	97	374	239	227	189	2,828
REVERSE MORTGAGE FUNDING LLC	178	191	164	243	263	236	211	14	414	214	272	260	2,660
AMERICAN ADVISORS GROUP	124	200	216	160	264	137	160	88	311	278	309	223	2,470
LONGBRIDGE FINANCIAL LLC	111	102	71	52	164	161	139	103	203	162	281	361	1,910
OPEN MORTGAGE LLC	25	37	39	31	86	46	43	0	91	46	74	115	633
SYNERGY ONE LENDING, INC. / MUTUAL OF OMAHA MORTGAGE, INC.	41	52	50	62	58	51	35	29	54	61	58	60	611
ONE REVERSE MORTGAGE LLC	22	36	46	27	44	66	80	13	76	1	0	0	411
HIGH TECH LENDING INC	20	32	13	23	24	15	12	0	9	64	24	30	266
PLAZA HOME MORTGAGE, INC.	18	20	23	22	22	25	23	23	22	29	19	15	261
MONEY HOUSE INC	17	17	28	6	18	31	12	0	0	44	22	19	214
CHERRY CREEK MORTGAGE CO INC	12	7	7	13	10	19	13	0	28	10	5	15	139
MCM HOLDINGS INC	5	20	17	25	18	8	11	1	2	3	5	9	124
SUN WEST MORTGAGE CO INC	13	17	14	12	8	6	4	7	4	11	1	10	107
MIDWEST LOAN SOLUTIONS INC	0	11	8	12	11	6	3	0	16	9	10	7	93

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Monthly HECM Endorsements Summary

Sep 2020

The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.				
Lender Ranking				
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1			
2			
3			
4			
5			
6			
7			
8			
9			
10	Company23	\$ 68,868,788	469	1.72%
11	Company534	\$ 60,631,315	684	1.51%
12	Company655	\$ 52,455,278	351	1.31%
13	Company77	\$ 43,616,322	234	1.09%
14	Company133	\$ 42,065,746	285	1.05%
15	Company565	\$ 39,445,217	250	0.98%
			
			
			
			
			
1518	Company667	\$ 12,147	1	0.00%
1519	Company15	\$ 11,764	1	0.00%
1520	Company554	\$ 10,514	1	0.00%
1521	Company676	\$ 9,843	1	0.00%
1522	Company755	\$ 8,831	1	0.00%
	Grand Total	\$ 4,008,112,129	31,878	100.00%

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