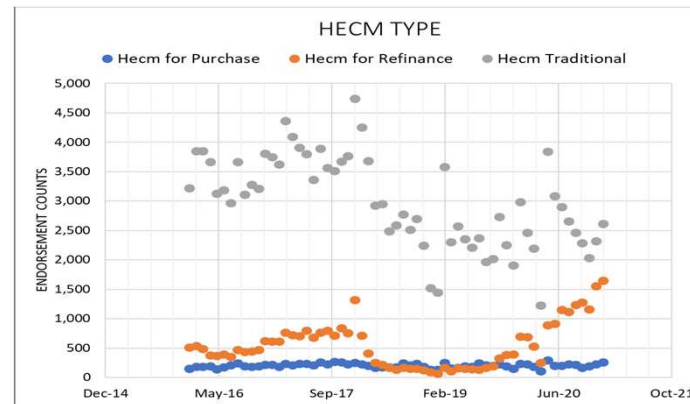
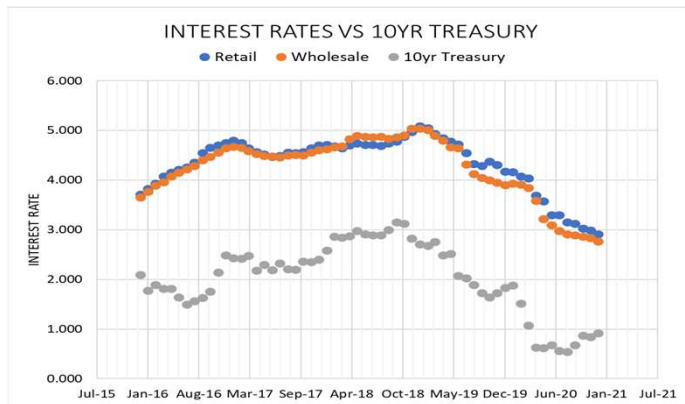
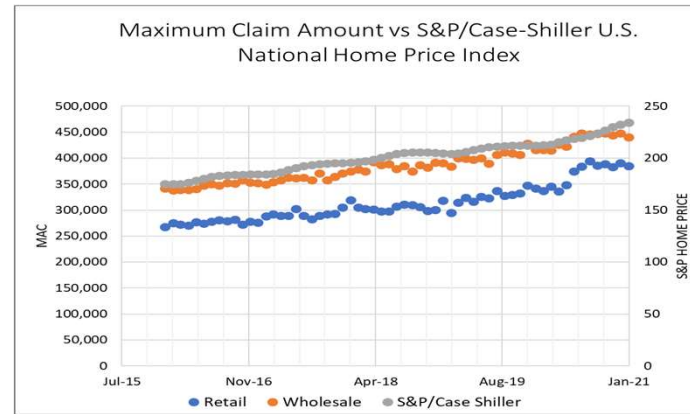
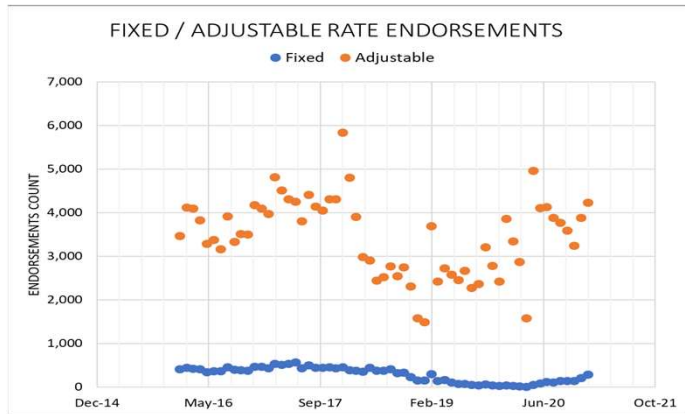


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>
https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap

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Endorsement By Homeownership Centers and Field Offices												
	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21
HOC: ATLANTA	559	212	1079	776	818	722	722	671	671	786	788	755
ATLANTA	50	26	117	74	81	63	73	81	67	83	76	90
BIRMINGHAM	22	14	37	29	43	29	22	20	28	23	29	30
CARIBBEAN	1	0	0	1	0	0	0	2	0	0	1	0
CHICAGO	27	10	60	52	36	36	39	31	37	49	42	41
COLUMBIA	39	19	70	48	45	51	39	39	41	60	61	42
GREENSBORO	78	26	124	91	114	92	87	64	75	96	94	92
INDIANAPOLIS	19	5	47	30	25	29	33	29	35	29	22	32
JACKSON	11	6	14	11	13	8	6	7	4	6	6	5
JACKSONVILLE	31	19	83	48	48	60	52	54	40	66	56	61
KNOXVILLE	18	8	32	23	40	23	27	16	25	18	29	27
LOUISVILLE	15	3	34	13	18	20	16	19	7	19	17	14
MEMPHIS	5	0	8	7	6	8	5	2	4	1	6	4
MIAMI	80	29	146	114	149	128	134	114	119	124	134	98
NASHVILLE	20	7	38	38	30	19	23	26	33	29	38	33
ORLANDO	62	17	118	88	68	72	64	84	72	80	71	79
SPRINGFIELD	12	2	14	7	6	8	11	3	4	10	7	10
TAMPA	69	21	137	102	96	76	91	80	80	93	99	97
HOC: DENVER	760	464	1122	905	947	915	892	878	804	933	999	923
ALBUQUERQUE	17	14	32	16	22	25	14	14	13	12	19	15
CASPER	5	3	10	5	7	4	5	6	5	8	5	8
DALLAS	56	35	94	75	77	71	74	57	65	64	69	77
DENVER	247	132	351	276	292	289	315	277	271	315	289	267
DES MOINES	10	5	12	4	13	10	8	8	8	13	9	9
FARGO	5	2	2	1	0	2	2	0	0	3	2	2
FT. WORTH	53	34	77	69	57	66	57	56	65	61	73	64
HELENA	15	4	19	13	17	15	13	14	6	12	20	14
HOUSTON	47	44	67	63	71	58	56	68	40	55	76	59
KANSAS CITY	7	10	16	28	28	25	20	15	23	18	20	18
LITTLE ROCK	9	12	19	16	12	9	14	10	17	18	17	16
LUBBOCK	7	5	14	11	7	4	17	8	11	11	9	7
MILWAUKEE	18	12	37	19	22	28	30	26	19	18	26	20
MINN. ST. PAUL	38	29	46	33	39	47	31	29	35	23	42	43
NEW ORLEANS	30	13	36	29	26	24	15	27	10	22	20	21
OKLAHOMA CITY	10	6	13	15	12	9	12	9	12	6	7	6
OMAHA	4	4	14	8	10	9	3	8	5	7	10	8
SALT LAKE CITY	109	56	169	141	141	142	113	158	122	181	189	182
SAN ANTONIO	35	20	55	39	53	42	45	58	53	51	62	48
SHREVEPORT	7	4	4	7	6	2	4	2	1	10	1	5
SIoux FALLS	2	1	9	4	3	2	6	6	1	3	2	2
ST. LOUIS	13	11	13	14	10	13	17	10	12	9	13	16
TOPEKA	6	5	9	8	6	11	11	1	5	6	10	11
TULSA	10	3	4	11	16	8	10	11	5	7	9	5

Endorsement By Homeownership Centers and Field Offices (Continued)												
	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21
HOC: PHILADELPHIA	345	303	877	566	562	536	532	553	545	595	706	547
ALBANY	11	5	12	3	14	11	5	9	7	10	11	11
BALTIMORE	26	14	43	34	30	24	29	38	22	34	32	29
BANGOR	5	4	17	11	13	8	7	4	9	8	4	7
BOSTON	36	25	85	43	46	56	52	55	32	54	46	43
BUFFALO	4	3	7	1	6	9	1	6	6	4	9	9
BURLINGTON	1	2	0	4	1	2	4	1	4	0	1	3
CAMDEN	20	20	40	34	23	25	28	27	12	24	29	28
CHARLESTON	7	5	12	8	8	5	5	8	8	4	8	5
CINCINNATI	5	6	14	6	10	9	9	13	6	12	14	13
CLEVELAND	8	5	29	21	18	9	22	22	17	10	32	31
COLUMBUS	12	16	40	31	15	32	22	22	31	35	36	19
DETROIT	13	6	42	19	20	16	18	12	15	23	34	23
FLINT	2	5	8	5	6	4	2	4	4	3	0	2
GRAND RAPIDS	8	8	35	17	16	24	11	14	20	19	21	13
HARTFORD	7	12	53	17	31	31	23	12	15	29	25	17
MANCHESTER	5	4	16	13	12	8	7	6	10	20	8	6
NEW YORK	72	68	91	53	72	90	68	106	106	98	106	80
NEWARK	15	24	55	55	31	18	49	45	41	44	51	37
PHILADELPHIA	28	21	84	56	53	40	58	33	40	46	76	56
PITTSBURGH	5	11	18	11	15	15	12	19	17	16	22	20
PROVIDENCE	7	6	10	10	6	15	13	3	4	7	6	10
RICHMOND	22	15	85	64	57	49	38	47	59	51	78	46
WASH. D. C.	18	15	71	41	51	29	36	42	55	35	52	34
WILMINGTON	8	3	10	9	8	7	13	5	5	9	5	5
HOC: SANTA ANA	1249	622	1960	1962	1929	1834	1791	1635	1541	1783	2046	1841
ANCHORAGE	4	0	1	3	6	6	4	6	4	0	3	2
BOISE	59	39	75	66	78	72	74	80	75	79	86	73
FRESNO	28	19	57	46	36	41	51	27	37	51	51	38
HONOLULU	12	6	12	15	11	19	14	14	10	14	22	11
LAS VEGAS	54	25	78	71	68	73	74	71	51	52	81	70
LOS ANGELES	191	105	360	353	357	323	322	262	231	299	298	297
PHOENIX	152	68	217	242	229	227	225	262	205	194	290	267
PORTLAND	100	45	122	137	137	113	118	79	74	112	157	125
RENO	14	9	27	19	19	26	25	30	30	27	25	30
SACRAMENTO	100	47	147	151	150	102	143	123	123	135	134	145
SAN DIEGO	74	42	127	113	128	121	103	88	95	118	121	119
SAN FRANCISCO	137	55	208	215	226	205	166	183	187	188	205	160
SANTA ANA	165	89	287	292	244	255	226	203	197	247	241	225
SEATTLE	126	49	187	190	193	203	197	167	180	199	282	224
SPOKANE	18	14	26	22	23	23	22	19	25	35	25	27
TUCSON	15	10	29	27	24	25	27	21	17	33	25	27

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Monthly HECM Endorsements Summary

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Top 15 Originators													12M	Market
	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Total	%
MARKET TOTAL	2,913	1,601	5,038	4,209	4,256	4,007	3,937	3,737	3,561	4,097	4,539	4,066	45,961	
AMERICAN ADVISORS GROUP	799	537	1726	1610	1578	1315	1349	1204	1297	1187	1287	1374	15,263	33.2%
FINANCE OF AMERICA REVERSE LLC	322	277	464	402	436	361	433	417	382	520	433	465	4,912	10.7%
REVERSE MORTGAGE FUNDING LLC	271	25	681	372	406	362	308	331	259	434	603	376	4,428	9.6%
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	235	118	424	278	248	240	256	233	259	238	266	255	3,050	6.6%
SYNERGY ONE LENDING, INC. / MUTUAL OF OMAHA MORTGAGE, INC.	135	119	246	272	213	246	222	239	276	280	264	217	2,729	5.9%
FAIRWAY INDEPENDENT MORTGAGE C	197	122	226	179	182	160	161	144	136	154	197	169	2,027	4.4%
LONGBRIDGE FINANCIAL LLC	73	63	104	97	199	275	167	157	75	191	280	223	1,904	4.1%
OPEN MORTGAGE LLC	76	0	155	100	139	178	236	211	125	232	197	219	1,868	4.1%
HIGH TECH LENDING INC	47	0	24	169	95	98	79	56	107	56	94	42	867	1.9%
ADVISORS MORTGAGE GROUP LLC	44	16	54	36	56	49	52	42	50	58	65	44	566	1.2%
CHERRY CREEK MORTGAGE, LLC	39	0	89	38	14	52	25	60	46	71	42	49	525	1.1%
FINANCE OF AMERICA MORTGAGE LL	44	37	45	41	43	43	39	39	41	33	64	49	518	1.1%
ALL REVERSE MORTGAGE, INC.	29	15	50	28	64	72	48	37	21	37	63	46	510	1.1%
ONE REVERSE MORTGAGE LLC	164	43	135	1	0	0	0	0	0	0	0	0	343	0.7%
MONEY HOUSE INC	11	0	0	46	23	19	47	36	49	31	35	41	338	0.7%

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Monthly HECM Endorsements Summary

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Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	2/1/2020	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020	1/1/2021	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	150	197	122	226	179	182	160	160	145	134	154	197	2,006
ENNKAR, INC.	68	36	23	64	48	62	63	55	56	46	56	89	666
SOUTH RIVER MORTGAGE, LLC	0	0	0	4	22	48	51	106	71	45	96	116	559
ADVISORS MORTGAGE GROUP LLC	30	44	16	54	36	56	49	52	41	48	55	63	544
FINANCE OF AMERICA MORTGAGE LLC	39	44	37	46	41	43	43	39	40	38	33	65	508
ALL REVERSE MORTGAGE, INC.	34	29	15	50	28	64	72	48	37	21	37	62	497
AMERICAN PACIFIC MORTGAGE	27	28	7	33	15	22	23	24	17	19	18	36	269
PRIMARY RESIDENTIAL MORTGAGE, INC.	10	11	8	21	24	28	22	18	18	19	19	17	215
HOMEBRIDGE FINANCIAL SERVICES INC	28	12	9	19	16	14	17	11	26	19	20	22	213
BROKER SOLUTIONS INC	6	14	11	26	21	20	25	12	18	13	19	20	205
AMERICAN FINANCIAL NETWORK INC	18	26	11	10	16	15	17	17	26	18	11	19	204
SILVER LEAF MORTGAGE INC	20	18	7	26	19	17	11	15	19	16	11	11	190
INTEGRITY 1ST MORTGAGE, INC.	12	8	2	18	16	22	22	16	19	5	22	22	184
HERITAGE HOME LOANS LLC	5	6	10	7	6	23	27	10	15	6	19	42	176
FIRST AMERICAN HOME LOANS, INC	17	12	2	14	14	22	13	19	18	15	8	17	171

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Monthly HECM Endorsements Summary

Feb 2021

Most Active Wholesale Sponsors (Sponsored Loans Originated by Another Party)													
	2/1/2020	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020	1/1/2021	Total
FINANCE OF AMERICA REVERSE LLC	399	495	407	685	534	567	437	535	473	454	542	636	6,164
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	595	248	97	374	239	227	189	227	208	209	188	193	2,994
REVERSE MORTGAGE FUNDING LLC	236	211	14	414	214	272	260	196	189	172	290	324	2,792
LONGBRIDGE FINANCIAL LLC	161	139	103	203	162	281	361	241	211	126	235	395	2,618
AMERICAN ADVISORS GROUP	137	160	88	311	278	309	223	209	189	217	237	238	2,596
OPEN MORTGAGE LLC	46	43	0	91	46	74	115	166	148	75	160	142	1,106
SYNERGY ONE LENDING, INC. / MUTUAL OF OMAHA MORTGAGE, INC.	51	35	29	54	61	58	60	53	49	55	61	55	621
MONEY HOUSE INC	31	12	0	0	44	22	19	47	34	46	31	34	320
HIGH TECH LENDING INC	15	12	0	9	64	24	30	30	17	21	19	30	271
ONE REVERSE MORTGAGE LLC	66	80	13	76	1	0	0	0	0	0	0	0	236
PLAZA HOME MORTGAGE, INC.	25	23	23	22	29	19	15	21	14	16	15	11	233
CHERRY CREEK MORTGAGE, LLC	19	13	0	28	10	5	15	11	11	11	19	11	153
MCM HOLDINGS INC	8	11	1	2	3	5	9	7	15	9	18	17	105
MIDWEST LOAN SOLUTIONS INC	6	3	0	16	9	10	7	4	4	12	15	13	99
LAND HOME FINANCIAL SERVICES, INC.	5	8	0	12	2	11	13	7	6	5	9	4	82

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Monthly HECM Endorsements Summary

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The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.				
Lender Ranking				
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1			
2			
3			
4			
5			
6			
7			
8			
9			
10	Company23	\$ 68,868,788	469	1.72%
11	Company534	\$ 60,631,315	684	1.51%
12	Company655	\$ 52,455,278	351	1.31%
13	Company77	\$ 43,616,322	234	1.09%
14	Company133	\$ 42,065,746	285	1.05%
15	Company565	\$ 39,445,217	250	0.98%
			
			
			
			
			
1518	Company667	\$ 12,147	1	0.00%
1519	Company15	\$ 11,764	1	0.00%
1520	Company554	\$ 10,514	1	0.00%
1521	Company676	\$ 9,843	1	0.00%
1522	Company755	\$ 8,831	1	0.00%
	Grand Total	\$ 4,008,112,129	31,878	100.00%

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