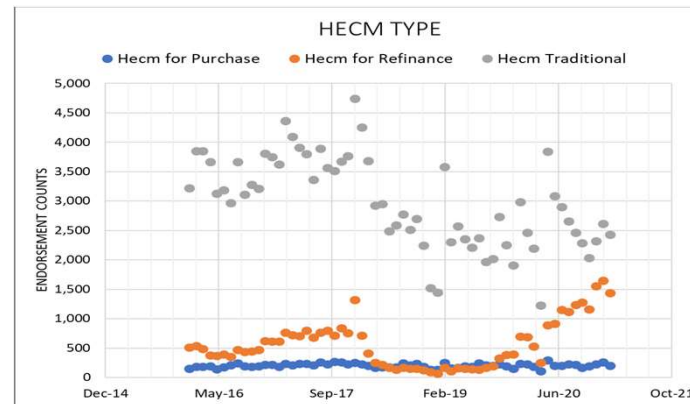
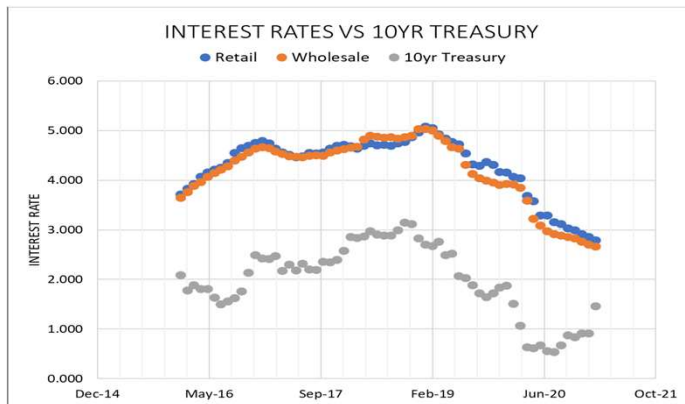
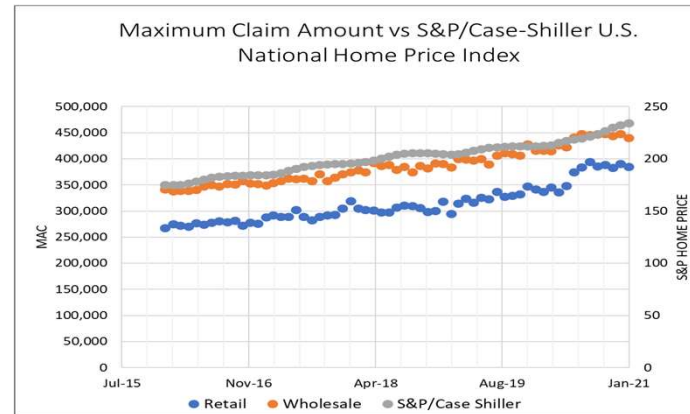
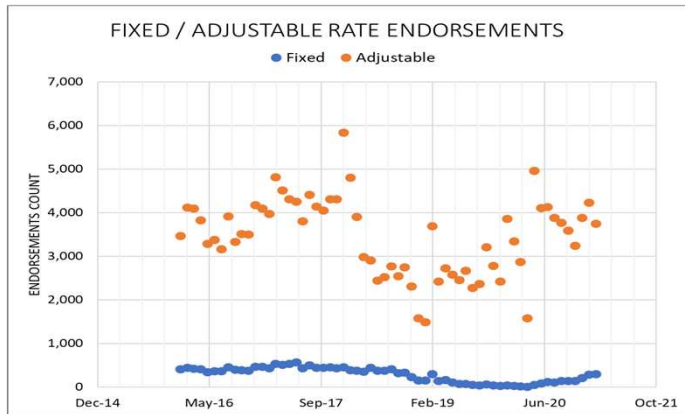


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:  
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>  
[https://www.hud.gov/program\\_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap](https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap)

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## Monthly HECM Endorsements Summary

Mar 2021

Endorsement By Homeownership Centers and Field Offices												
	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21
<b>HOC: ATLANTA</b>	<b>212</b>	<b>1079</b>	<b>776</b>	<b>818</b>	<b>722</b>	<b>722</b>	<b>671</b>	<b>671</b>	<b>786</b>	<b>788</b>	<b>755</b>	<b>779</b>
ATLANTA	26	117	74	81	63	73	81	67	83	76	90	66
BIRMINGHAM	14	37	29	43	29	22	20	28	23	29	30	17
CARIBBEAN	0	0	1	0	0	0	2	0	0	1	0	0
CHICAGO	10	60	52	36	36	39	31	37	49	42	41	44
COLUMBIA	19	70	48	45	51	39	39	41	60	61	42	37
GREENSBORO	26	124	91	114	92	87	64	75	96	94	92	103
INDIANAPOLIS	5	47	30	25	29	33	29	35	29	22	32	42
JACKSON	6	14	11	13	8	6	7	4	6	6	5	7
JACKSONVILLE	19	83	48	48	60	52	54	40	66	56	61	56
KNOXVILLE	8	32	23	40	23	27	16	25	18	29	27	24
LOUISVILLE	3	34	13	18	20	16	19	7	19	17	14	14
MEMPHIS	0	8	7	6	8	5	2	4	1	6	4	8
MIAMI	29	146	114	149	128	134	114	119	124	134	98	149
NASHVILLE	7	38	38	30	19	23	26	33	29	38	33	24
ORLANDO	17	118	88	68	72	64	84	72	80	71	79	73
SPRINGFIELD	2	14	7	6	8	11	3	4	10	7	10	8
TAMPA	21	137	102	96	76	91	80	80	93	99	97	107
<b>HOC: DENVER</b>	<b>464</b>	<b>1122</b>	<b>905</b>	<b>947</b>	<b>915</b>	<b>892</b>	<b>878</b>	<b>804</b>	<b>933</b>	<b>999</b>	<b>923</b>	<b>802</b>
ALBUQUERQUE	14	32	16	22	25	14	14	13	12	19	15	18
CASPER	3	10	5	7	4	5	6	5	8	5	8	7
DALLAS	35	94	75	77	71	74	57	65	64	69	77	46
DENVER	132	351	276	292	289	315	277	271	315	289	267	272
DES MOINES	5	12	4	13	10	8	8	8	13	9	9	14
FARGO	2	2	1	0	2	2	0	0	3	2	2	1
FT. WORTH	34	77	69	57	66	57	56	65	61	73	64	31
HELENA	4	19	13	17	15	13	14	6	12	20	14	13
HOUSTON	44	67	63	71	58	56	68	40	55	76	59	33
KANSAS CITY	10	16	28	28	25	20	15	23	18	20	18	19
LITTLE ROCK	12	19	16	12	9	14	10	17	18	17	16	14
LUBBOCK	5	14	11	7	4	17	8	11	11	9	7	8
MILWAUKEE	12	37	19	22	28	30	26	19	18	26	20	17
MINN. ST. PAUL	29	46	33	39	47	31	29	35	23	42	43	38
NEW ORLEANS	13	36	29	26	24	15	27	10	22	20	21	16
OKLAHOMA CITY	6	13	15	12	9	12	9	12	6	7	6	13
OMAHA	4	14	8	10	9	3	8	5	7	10	8	12
SALT LAKE CITY	56	169	141	141	142	113	158	122	181	189	182	160
SAN ANTONIO	20	55	39	53	42	45	58	53	51	62	48	36
SHREVEPORT	4	4	7	6	2	4	2	1	10	1	5	3
SIOUX FALLS	1	9	4	3	2	6	6	1	3	2	2	5
ST. LOUIS	11	13	14	10	13	17	10	12	9	13	16	17
TOPEKA	5	9	8	6	11	11	1	5	6	10	11	5
TULSA	3	4	11	16	8	10	11	5	7	9	5	4

Endorsement By Homeownership Centers and Field Offices (Continued)												
	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21
<b>HOC: PHILADELPHIA</b>	<b>303</b>	<b>877</b>	<b>566</b>	<b>562</b>	<b>536</b>	<b>532</b>	<b>553</b>	<b>545</b>	<b>595</b>	<b>706</b>	<b>547</b>	<b>617</b>
ALBANY	5	12	3	14	11	5	9	7	10	11	11	12
BALTIMORE	14	43	34	30	24	29	38	22	34	32	29	31
BANGOR	4	17	11	13	8	7	4	9	8	4	7	7
BOSTON	25	85	43	46	56	52	55	32	54	46	43	53
BUFFALO	3	7	1	6	9	1	6	6	4	9	9	7
BURLINGTON	2	0	4	1	2	4	1	4	0	1	3	2
CAMDEN	20	40	34	23	25	28	27	12	24	29	28	22
CHARLESTON	5	12	8	8	5	5	8	8	4	8	5	12
CINCINNATI	6	14	6	10	9	9	13	6	12	14	13	10
CLEVELAND	5	29	21	18	9	22	22	17	10	32	31	23
COLUMBUS	16	40	31	15	32	22	22	31	35	36	19	28
DETROIT	6	42	19	20	16	18	12	15	23	34	23	19
FLINT	5	8	5	6	4	2	4	4	3	0	2	8
GRAND RAPIDS	8	35	17	16	24	11	14	20	19	21	13	20
HARTFORD	12	53	17	31	31	23	12	15	29	25	17	24
MANCHESTER	4	16	13	12	8	7	6	10	20	8	6	13
NEW YORK	68	91	53	72	90	68	106	106	98	106	80	91
NEWARK	24	55	55	31	18	49	45	41	44	51	37	29
PHILADELPHIA	21	84	56	53	40	58	33	40	46	76	56	74
PITTSBURGH	11	18	11	15	15	12	19	17	16	22	20	13
PROVIDENCE	6	10	10	6	15	13	3	4	7	6	10	14
RICHMOND	15	85	64	57	49	38	47	59	51	78	46	57
WASH. D. C.	15	71	41	51	29	36	42	55	35	52	34	39
WILMINGTON	3	10	9	8	7	13	5	5	9	5	5	9
<b>HOC: SANTA ANA</b>	<b>622</b>	<b>1960</b>	<b>1962</b>	<b>1929</b>	<b>1834</b>	<b>1791</b>	<b>1635</b>	<b>1541</b>	<b>1783</b>	<b>2046</b>	<b>1841</b>	<b>2022</b>
ANCHORAGE	0	1	3	6	6	4	6	4	0	3	2	6
BOISE	39	75	66	78	72	74	80	75	79	86	73	88
FRESNO	19	57	46	36	41	51	27	37	51	51	38	53
HONOLULU	6	12	15	11	19	14	14	10	14	22	11	14
LAS VEGAS	25	78	71	68	73	74	71	51	52	81	70	62
LOS ANGELES	105	360	353	357	323	322	262	231	299	298	297	384
PHOENIX	68	217	242	229	227	225	262	205	194	290	267	258
PORTLAND	45	122	137	137	113	118	79	74	112	157	125	121
RENO	9	27	19	19	26	25	30	30	27	25	30	44
SACRAMENTO	47	147	151	150	102	143	123	123	135	134	145	141
SAN DIEGO	42	127	113	128	121	103	88	95	118	121	119	123
SAN FRANCISCO	55	208	215	226	205	166	183	187	188	205	160	190
SANTA ANA	89	287	292	244	255	226	203	197	247	241	225	260
SEATTLE	49	187	190	193	203	197	167	180	199	282	224	226
SPOKANE	14	26	22	23	23	22	19	25	35	25	27	26
TUCSON	10	29	27	24	25	27	21	17	33	25	28	26

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## Monthly HECM Endorsements Summary

Mar 2021

Top 15 Originators	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	12M Total	Market %
MARKET TOTAL	1,601	5,038	4,209	4,256	4,007	3,937	3,737	3,561	4,097	4,539	4,066	4,220	47,268	
AMERICAN ADVISORS GROUP	537	1726	1610	1578	1315	1349	1204	1297	1187	1287	1374	1262	15,726	33.3%
FINANCE OF AMERICA REVERSE LLC	277	464	402	436	361	433	417	382	520	433	465	563	5,153	10.9%
REVERSE MORTGAGE FUNDING LLC	25	681	372	406	362	308	331	259	434	603	376	487	4,644	9.8%
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	118	424	278	248	240	256	233	259	238	266	255	266	3,081	6.5%
SYNERGY ONE LENDING, INC. / MUTUAL OF OMAHA MORTGAGE, INC.	119	246	272	213	246	222	239	276	280	264	217	247	2,841	6.0%
LONGBRIDGE FINANCIAL LLC	63	104	97	199	275	167	157	75	191	280	223	182	2,013	4.3%
OPEN MORTGAGE LLC	0	155	100	139	178	236	211	125	232	197	219	201	1,993	4.2%
FAIRWAY INDEPENDENT MORTGAGE C	122	226	179	182	160	161	144	136	154	197	169	159	1,989	4.2%
HIGH TECH LENDING INC	0	24	169	95	98	79	56	107	56	94	42	98	918	1.9%
ADVISORS MORTGAGE GROUP LLC	16	54	36	56	49	52	42	50	58	65	44	75	597	1.3%
CHERRY CREEK MORTGAGE, LLC	0	89	38	14	52	25	60	46	71	42	49	47	533	1.1%
ALL REVERSE MORTGAGE, INC.	15	50	28	64	72	48	37	21	37	63	46	36	517	1.1%
MONEY HOUSE INC	0	0	46	23	19	47	36	49	31	35	41	14	341	0.7%
NATIONWIDE EQUITIES CORPORATIO	15	21	28	23	22	30	29	29	37	33	30	34	331	0.7%
TRADITIONAL MORTGAGE ACCEPTANC	8	17	47	37	42	21	52	4	33	13	16	1	291	0.6%

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## Monthly HECM Endorsements Summary

Mar 2021

Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020	1/1/2021	2/1/2021	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	197	122	226	179	182	160	160	145	134	154	197	169	2,025
SOUTH RIVER MORTGAGE, LLC	0	0	4	22	48	51	106	71	45	96	116	122	681
ENNKAR, INC.	36	23	64	48	62	63	55	56	46	56	89	66	664
ADVISORS MORTGAGE GROUP LLC	44	16	54	36	56	49	52	41	48	55	63	44	558
FINANCE OF AMERICA MORTGAGE LLC	44	37	46	41	43	43	39	40	38	33	65	50	519
ALL REVERSE MORTGAGE, INC.	29	15	50	28	64	72	48	37	21	37	62	46	509
AMERICAN PACIFIC MORTGAGE	28	7	33	15	22	23	24	17	19	18	36	26	268
PRIMARY RESIDENTIAL MORTGAGE, INC.	11	8	21	24	28	22	18	18	19	19	17	20	225
BROKER SOLUTIONS INC	14	11	26	21	20	25	12	18	13	19	20	17	216
HOMEBRIDGE FINANCIAL SERVICES INC	12	9	19	16	14	17	11	26	19	20	22	13	198
AMERICAN FINANCIAL NETWORK INC	26	11	10	16	15	17	17	26	18	11	19	9	195
INTEGRITY 1ST MORTGAGE, INC.	8	2	18	16	22	22	16	19	5	22	22	23	195
HERITAGE HOME LOANS LLC	6	10	7	6	23	27	10	15	6	19	42	21	192
SILVER LEAF MORTGAGE INC	18	7	26	19	17	11	15	19	16	11	11	10	180
C2 FINANCIAL CORPORATION	4	8	20	16	22	17	15	8	11	16	14	18	169

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## Monthly HECM Endorsements Summary

Mar 2021

Most Active Wholesale Sponsors (Sponsored Loans Originated by Another Party)													
	3/1/2020	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020	1/1/2021	2/1/2021	Total
FINANCE OF AMERICA REVERSE LLC	495	407	685	534	567	437	535	473	454	542	636	522	6,287
REVERSE MORTGAGE FUNDING LLC	211	14	414	214	272	260	196	189	172	290	324	264	2,820
LONGBRIDGE FINANCIAL LLC	139	103	203	162	281	361	241	211	126	235	395	305	2,762
AMERICAN ADVISORS GROUP	160	88	311	278	309	223	209	189	217	237	238	220	2,679
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	248	97	374	239	227	189	227	208	209	188	193	193	2,592
OPEN MORTGAGE LLC	43	0	91	46	74	115	166	148	75	160	142	162	1,222
SYNERGY ONE LENDING, INC. / MUTUAL OF OMAHA MORTGAGE, INC.	35	29	54	61	58	60	53	49	55	61	55	53	623
MONEY HOUSE INC	12	0	0	44	22	19	47	34	46	31	34	41	330
HIGH TECH LENDING INC	12	0	9	64	24	30	30	17	21	19	30	13	269
PLAZA HOME MORTGAGE, INC.	23	23	22	29	19	15	21	14	16	15	11	8	216
ONE REVERSE MORTGAGE LLC	80	13	76	1	0	0	0	0	0	0	0	0	170
CHERRY CREEK MORTGAGE, LLC	13	0	28	10	5	15	11	11	11	19	11	12	146
MCM HOLDINGS INC	11	1	2	3	5	9	7	15	9	18	17	21	118
MIDWEST LOAN SOLUTIONS INC	3	0	16	9	10	7	4	4	12	15	13	9	102
LAND HOME FINANCIAL SERVICES, INC.	8	0	12	2	11	13	7	6	5	9	4	5	82

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## Monthly HECM Endorsements Summary

Mar 2021

The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.				
Lender Ranking				
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1	....			
2	....			
3	....			
4	....			
5	....			
6	....			
7	....			
8	....			
9	....			
10	Company23	\$ 68,868,788	469	1.72%
11	Company534	\$ 60,631,315	684	1.51%
12	Company655	\$ 52,455,278	351	1.31%
13	Company77	\$ 43,616,322	234	1.09%
14	Company133	\$ 42,065,746	285	1.05%
15	Company565	\$ 39,445,217	250	0.98%
	....			
	....			
	....			
	....			
	....			
1518	Company667	\$ 12,147	1	0.00%
1519	Company15	\$ 11,764	1	0.00%
1520	Company554	\$ 10,514	1	0.00%
1521	Company676	\$ 9,843	1	0.00%
1522	Company755	\$ 8,831	1	0.00%
	<b>Grand Total</b>	<b>\$ 4,008,112,129</b>	<b>31,878</b>	<b>100.00%</b>

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# Monthly HECM Endorsements Summary

Mar 2021

The trend report shows the monthly volume of loan purchases of the top 100 buyers from each seller during the most recent 12 months.

## HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019

		Origination Date												
Rank	Originator/HMBS Issuers	November-18	December-18	January-19	February-19	March-19	April-19	May-19	June-19	July-19	August-19	September-19	October-19	Grand Total
1	....													
2	....													
3	....													
4	....													
5	....													
6	....													
7	....													
8	....													
9	....													
10	Company839	\$ 1,123,145	\$ 1,030,252	\$ 2,167,678	\$ 204,133	\$ 1,751,154	\$ 2,930,167	\$ 3,609,820	\$ 2,510,679	\$ 3,354,000	\$ 661,904	\$ 1,532,951	\$ 1,169,027	\$ 22,044,912
	Company665	\$ 1,123,145	\$ 1,030,252	\$ 2,167,678	\$ 204,133	\$ 1,507,387	\$ 2,930,167	\$ 3,609,820	\$ 2,510,679	\$ 3,354,000	\$ 661,904	\$ 818,252	\$	\$ 19,917,418
	Company644					\$ 243,767						\$ 714,699	\$ 1,169,027	\$ 2,127,494
11	Company788	\$ 275,785	\$ 765,844	\$ 431,392	\$ 523,013	\$ 3,728,916	\$ 5,041,856	\$ 2,361,969	\$ 1,848,384	\$ 2,410,005	\$ 1,782,991	\$ 1,480,677	\$ 155,630	\$ 20,806,463
	Company322	\$ 275,785	\$ 765,844	\$ 431,392	\$ 523,013	\$ 3,728,916	\$ 5,041,856	\$ 2,361,969	\$ 1,848,384	\$ 2,410,005	\$ 1,782,991	\$ 1,480,677	\$ 155,630	\$ 20,806,463
12	Company65	\$ 4,536,375	\$ 2,365,352	\$ 2,723,868	\$ 1,656,187	\$ 1,473,788	\$ 1,710,325	\$ 1,641,710	\$ 757,913	\$ 957,204	\$ 1,391,390	\$ 173,060		\$ 19,387,171
	Company977	\$ 408,554	\$ 176,314	\$ 25,023	\$ 60,040	\$ 31,248		\$ 598,985	\$ 162,840	\$ 92,084	\$ 319,826			\$ 1,874,913
	Company665	\$ 128,338				\$ 40,701		\$ 158,735	\$ 100,078					\$ 427,852
	Company45	\$ 335,067												\$ 335,067
	Company675	\$ 1,609,133	\$ 708,217	\$ 498,579	\$ 557,522	\$ 537,878	\$ 425,269	\$ 103,212	\$ 192,370	\$ 106,148	\$ 527,855	\$ 118,139		\$ 5,384,322
	Company88	\$ 2,055,282	\$ 1,480,821	\$ 2,200,266	\$ 1,038,625	\$ 863,961	\$ 1,285,056	\$ 780,778	\$ 302,626	\$ 758,972	\$ 543,709	\$ 54,921		\$ 11,365,017
13	Company3	\$ 1,815,649	\$ 2,702,079	\$ 773,104	\$ 1,060,708	\$ 482,087	\$ 1,616,158	\$ 1,818,033	\$ 1,509,704	\$ 1,688,338	\$ 1,838,796	\$ 2,149,884	\$ 698,051	\$ 18,152,589
	Company65	\$ 105,599	\$ 883,233	\$ 204,560	\$ 257,555	\$ 409,725	\$ 511,216							\$ 2,371,889
	Company123	\$ 1,275,499	\$ 859,339	\$ 211,071	\$ 641,528		\$ 816,914	\$ 1,248,807	\$ 791,078	\$ 879,056	\$ 493,840	\$ 1,257,487	\$ 382,915	\$ 8,857,535
	Company87	\$ 434,551	\$ 959,507	\$ 357,473	\$ 161,625	\$ 72,362	\$ 288,028	\$ 569,226	\$ 718,625	\$ 809,282	\$ 1,344,955	\$ 892,397	\$ 315,135	\$ 6,923,166
14	Company45		\$ 60,348	\$ 181,512		\$ 870,222	\$ 1,091,933	\$ 112,400	\$ 297,705	\$ 853,432	\$ 3,506,860	\$ 5,508,756	\$ 4,834,251	\$ 17,317,419
	Company655			\$ 108,384		\$ 152,320						\$ 625,575	\$ 1,086,556	\$ 1,972,834
	Company8					\$ 717,902	\$ 454,659	\$ 112,400	\$ 297,705					\$ 1,582,665
	Company34										\$ 504,736			\$ 504,736
	Company6		\$ 60,348	\$ 73,129			\$ 637,274			\$ 853,432	\$ 3,002,124	\$ 4,883,181	\$ 3,747,695	\$ 13,257,183
15	Company877	\$ 330,310	\$ 1,306,235	\$ 1,194,759	\$ 260,686	\$ 949,802	\$ 1,882,628	\$ 606,794	\$ 591,094	\$ 1,334,444	\$ 3,224,009	\$ 1,268,909	\$ 3,702,615	\$ 16,652,285
	Company3	\$ 330,310	\$ 1,306,235	\$ 1,194,759	\$ 260,686	\$ 949,802	\$ 1,882,628							\$ 5,924,420
	Company83							\$ 606,794	\$ 591,094	\$ 1,334,444	\$ 3,224,009	\$ 1,268,909	\$ 3,702,615	\$ 10,727,865
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