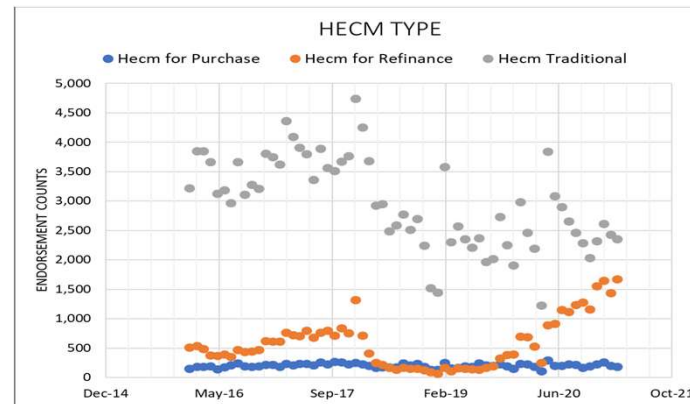
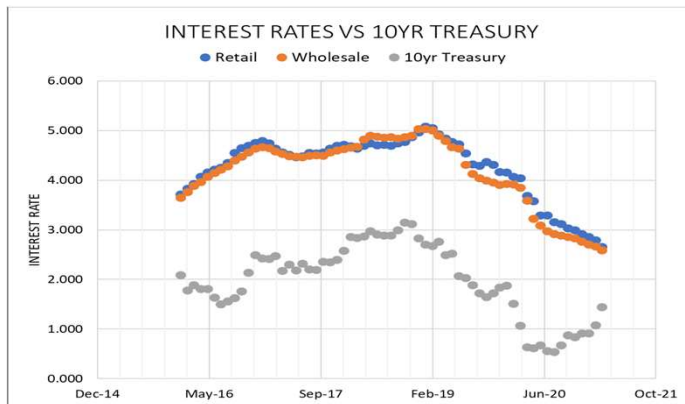
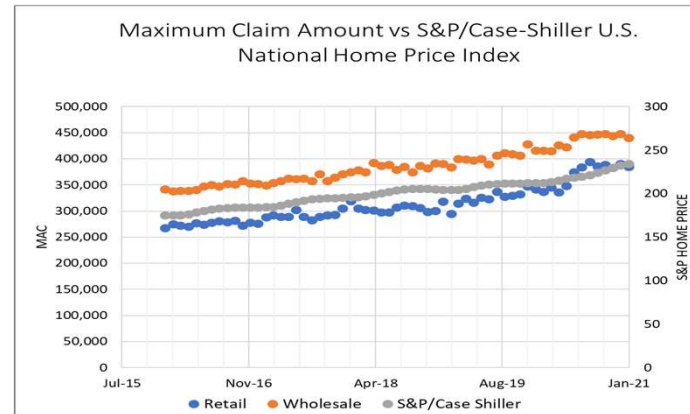
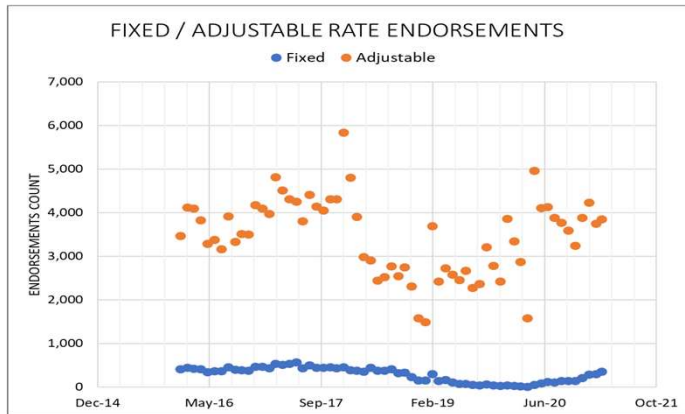


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>
https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap

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Endorsement By Homeownership Centers and Field Offices												
	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21
HOC: ATLANTA	1079	776	818	722	722	671	671	786	788	755	779	744
ATLANTA	117	74	81	63	73	81	67	83	76	90	66	80
BIRMINGHAM	37	29	43	29	22	20	28	23	29	30	17	26
CARIBBEAN	0	1	0	0	0	2	0	0	1	0	0	2
CHICAGO	60	52	36	36	39	31	37	49	42	41	44	36
COLUMBIA	70	48	45	51	39	39	41	60	61	42	37	42
GREENSBORO	124	91	114	92	87	64	75	96	94	92	103	78
INDIANAPOLIS	47	30	25	29	33	29	35	29	22	32	42	27
JACKSON	14	11	13	8	6	7	4	6	6	5	7	13
JACKSONVILLE	83	48	48	60	52	54	40	66	56	61	56	62
KNOXVILLE	32	23	40	23	27	16	25	18	29	27	24	26
LOUISVILLE	34	13	18	20	16	19	7	19	17	14	14	19
MEMPHIS	8	7	6	8	5	2	4	1	6	4	8	9
MIAMI	146	114	149	128	134	114	119	124	134	98	149	111
NASHVILLE	38	38	30	19	23	26	33	29	38	33	24	36
ORLANDO	118	88	68	72	64	84	72	80	71	79	73	81
SPRINGFIELD	14	7	6	8	11	3	4	10	7	10	8	9
TAMPA	137	102	96	76	91	80	80	93	99	97	107	87
HOC: DENVER	1122	905	947	915	892	878	804	933	999	923	802	919
ALBUQUERQUE	32	16	22	25	14	14	13	12	19	15	18	17
CASPER	10	5	7	4	5	6	5	8	5	8	7	4
DALLAS	94	75	77	71	74	57	65	64	69	77	46	77
DENVER	351	276	292	289	315	277	271	315	289	267	272	291
DES MOINES	12	4	13	10	8	8	8	13	9	9	14	17
FARGO	2	1	0	2	2	0	0	3	2	2	1	1
FT. WORTH	77	69	57	66	57	56	65	61	73	64	31	63
HELENA	19	13	17	15	13	14	6	12	20	14	13	19
HOUSTON	67	63	71	58	56	68	40	55	76	59	33	64
KANSAS CITY	16	28	28	25	20	15	23	18	20	18	19	24
LITTLE ROCK	19	16	12	9	14	10	17	18	17	16	14	10
LUBBOCK	14	11	7	4	17	8	11	11	9	7	8	10
MILWAUKEE	37	19	22	28	30	26	19	18	26	20	17	20
MINN. ST. PAUL	46	33	39	47	31	29	35	23	42	43	38	26
NEW ORLEANS	36	29	26	24	15	27	10	22	20	21	16	19
OKLAHOMA CITY	13	15	12	9	12	9	12	6	7	6	13	8
OMAHA	14	8	10	9	3	8	5	7	10	8	12	15
SALT LAKE CITY	169	141	141	142	113	158	122	181	189	182	160	137
SAN ANTONIO	55	39	53	42	45	58	53	51	62	48	36	66
SHREVEPORT	4	7	6	2	4	2	1	10	1	5	3	1
SIOUX FALLS	9	4	3	2	6	6	1	3	2	2	5	4
ST. LOUIS	13	14	10	13	17	10	12	9	13	16	17	14
TOPEKA	9	8	6	11	11	1	5	6	10	11	5	6
TULSA	4	11	16	8	10	11	5	7	9	5	4	6

Endorsement By Homeownership Centers and Field Offices (Continued)												
	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21
HOC: PHILADELPHIA	877	566	562	536	532	553	545	595	706	547	617	576
ALBANY	12	3	14	11	5	9	7	10	11	11	12	7
BALTIMORE	43	34	30	24	29	38	22	34	32	29	31	33
BANGOR	17	11	13	8	7	4	9	8	4	7	7	11
BOSTON	85	43	46	56	52	55	32	54	46	43	53	48
BUFFALO	7	1	6	9	1	6	6	4	9	9	7	14
BURLINGTON	0	4	1	103	2	4	1	4	0	1	3	2
CAMDEN	40	34	23	25	28	27	12	24	29	28	22	20
CHARLESTON	12	8	8	5	5	8	8	4	8	5	12	6
CINCINNATI	14	6	10	9	9	13	6	12	14	13	10	9
CLEVELAND	29	21	18	9	22	22	17	10	32	31	23	23
COLUMBUS	40	31	15	32	22	22	31	35	36	19	28	20
DETROIT	42	19	20	16	18	12	15	23	34	23	19	18
FLINT	8	5	6	4	2	4	4	3	0	2	8	5
GRAND RAPIDS	35	17	16	24	11	14	20	19	21	13	20	20
HARTFORD	53	17	31	31	23	12	15	29	25	17	24	21
MANCHESTER	16	13	12	8	7	6	10	20	8	6	13	10
NEW YORK	91	53	72	90	68	106	106	98	106	80	91	101
NEWARK	55	55	31	18	49	45	41	44	51	37	29	45
PHILADELPHIA	84	56	53	40	58	33	40	46	76	56	74	57
PITTSBURGH	18	11	15	15	12	19	17	16	22	20	13	12
PROVIDENCE	10	10	6	15	13	3	4	7	6	10	14	10
RICHMOND	85	64	57	49	38	47	59	51	78	46	57	43
WASH. D. C.	71	41	51	29	36	42	55	35	52	34	39	33
WILMINGTON	10	9	8	7	13	5	5	9	5	5	9	8
HOC: SANTA ANA	1960	1962	1929	1834	1791	1635	1541	1783	2046	1841	2022	1948
ANCHORAGE	1	3	6	6	4	6	4	0	3	2	6	3
BOISE	75	66	78	72	74	80	75	79	86	73	88	77
FRESNO	57	46	36	41	51	27	37	51	51	38	53	36
HONOLULU	12	15	11	19	14	14	10	14	22	11	14	7
LAS VEGAS	78	71	68	73	74	71	51	52	81	70	62	65
LOS ANGELES	360	353	357	323	322	262	231	299	298	297	384	327
PHOENIX	217	242	229	227	225	262	205	194	290	267	258	282
PORTLAND	122	137	137	113	118	79	74	112	157	125	121	114
RENO	27	19	19	26	25	30	30	27	25	30	44	36
SACRAMENTO	147	151	150	102	143	123	123	135	134	145	141	109
SAN DIEGO	127	113	128	121	103	88	95	118	121	119	123	106
SAN FRANCISCO	208	215	226	205	166	183	187	188	205	160	190	226
SANTA ANA	287	292	244	255	226	203	197	247	241	225	260	301
SEATTLE	187	190	193	203	197	167	180	199	282	224	226	199
SPOKANE	26	22	23	23	22	19	25	35	25	27	26	32
TUCSON	29	27	24	25	27	21	17	33	25	28	26	28

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Top 15 Originators	12M												Market	
	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Total	%
MARKET TOTAL	5,038	4,209	4,256	4,007	3,937	3,737	3,561	4,097	4,539	4,066	4,220	4,187	49,854	
AMERICAN ADVISORS GROUP	1726	1610	1578	1315	1349	1204	1297	1187	1287	1374	1262	1246	16,435	33.0%
FINANCE OF AMERICA REVERSE LLC	464	402	436	361	433	417	382	520	433	465	563	461	5,337	10.7%
REVERSE MORTGAGE FUNDING LLC	681	372	406	362	308	331	259	434	603	376	487	392	5,011	10.1%
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	424	278	248	240	256	233	259	238	266	255	266	314	3,277	6.6%
MUTUAL OF OMAHA MORTGAGE, INC.	246	272	213	246	222	239	276	280	264	217	247	256	2,978	6.0%
OPEN MORTGAGE LLC	155	100	139	178	236	211	125	232	197	219	201	234	2,227	4.5%
LONGBRIDGE FINANCIAL LLC	104	97	199	275	167	157	75	191	280	223	182	208	2,158	4.3%
FAIRWAY INDEPENDENT MORTGAGE C	226	179	182	160	161	144	136	154	197	169	159	138	2,005	4.0%
HIGH TECH LENDING INC	24	169	95	98	79	56	107	56	94	42	98	74	992	2.0%
ADVISORS MORTGAGE GROUP LLC	54	36	56	49	52	42	50	58	65	44	75	57	638	1.3%
CHERRY CREEK MORTGAGE, LLC	89	38	14	52	25	60	46	71	42	49	47	43	576	1.2%
ALL REVERSE MORTGAGE, INC.	50	28	64	72	48	37	21	37	63	46	36	54	556	1.1%
FINANCE OF AMERICA MORTGAGE LL	45	41	43	43	39	39	41	33	64	49	39	62	538	1.1%
MONEY HOUSE INC	0	46	23	19	47	36	49	31	35	41	14	46	387	0.8%
NATIONWIDE EQUITIES CORPORATIO	21	28	23	22	30	29	29	37	33	30	34	30	346	0.7%

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Monthly HECM Endorsements Summary

Apr 2021

Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020	1/1/2021	2/1/2021	3/1/2021	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	122	226	179	182	160	160	145	134	154	197	169	158	1,986
SOUTH RIVER MORTGAGE, LLC	0	4	22	48	51	106	71	45	96	116	122	119	800
ENNKAR, INC.	23	64	48	62	63	55	56	46	56	89	66	69	697
ADVISORS MORTGAGE GROUP LLC	16	54	36	56	49	52	41	48	55	63	44	53	567
ALL REVERSE MORTGAGE, INC.	15	50	28	64	72	48	37	21	37	62	46	36	516
FINANCE OF AMERICA MORTGAGE LLC	37	46	41	43	43	39	40	38	33	65	50	40	515
AMERICAN PACIFIC MORTGAGE	7	33	15	22	23	24	17	19	18	36	26	26	266
PRIMARY RESIDENTIAL MORTGAGE, INC.	8	21	24	28	22	18	18	19	19	17	20	24	238
BROKER SOLUTIONS INC	11	26	21	20	25	12	18	13	19	20	17	10	212
INTEGRITY 1ST MORTGAGE, INC.	2	18	16	22	22	16	19	5	22	22	23	19	206
HOMEBRIDGE FINANCIAL SERVICES INC	9	19	16	14	17	11	26	19	20	22	13	17	203
HERITAGE HOME LOANS LLC	10	7	6	23	27	10	15	6	19	42	21	16	202
MAGNOLIA BANK	4	20	16	20	13	12	13	6	18	10	24	35	191
SENIOR LENDING CORPORATION	5	13	6	14	15	20	14	12	26	22	12	29	188
C2 FINANCIAL CORPORATION	8	20	16	22	17	15	8	11	16	14	18	18	183

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Monthly HECM Endorsements Summary

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Most Active Wholesale Sponsors (Sponsored Loans Originated by Another Party)													
	4/1/2020	5/1/2020	6/1/2020	7/1/2020	8/1/2020	9/1/2020	10/1/2020	11/1/2020	12/1/2020	1/1/2021	2/1/2021	3/1/2021	Total
FINANCE OF AMERICA REVERSE LLC	407	685	534	567	437	535	473	454	542	636	522	599	6,391
REVERSE MORTGAGE FUNDING LLC	14	414	214	272	260	196	189	172	290	324	264	306	2,915
LONGBRIDGE FINANCIAL LLC	103	203	162	281	361	241	211	126	235	395	305	256	2,879
AMERICAN ADVISORS GROUP	88	311	278	309	223	209	189	217	237	238	220	215	2,734
LIBERTY HOME EQUITY SOLUTIONS INC / PHH MORTGAGE CORPORATION	97	374	239	227	189	227	208	209	188	193	193	218	2,562
OPEN MORTGAGE LLC	0	91	46	74	115	166	148	75	160	142	162	158	1,337
MUTUAL OF OMAHA MORTGAGE, INC.	29	54	61	58	60	53	49	55	61	55	53	52	640
MONEY HOUSE INC	0	0	44	22	19	47	34	46	31	34	41	14	332
HIGH TECH LENDING INC	0	9	64	24	30	30	17	21	19	30	13	21	278
PLAZA HOME MORTGAGE, INC.	23	22	29	19	15	21	14	16	15	11	8	10	203
CHERRY CREEK MORTGAGE, LLC	0	28	10	5	15	11	11	11	19	11	12	5	146
MCM HOLDINGS INC	1	2	3	5	9	7	15	9	18	17	21	24	131
MIDWEST LOAN SOLUTIONS INC	0	16	9	10	7	4	4	12	15	13	9	12	111
ONE REVERSE MORTGAGE LLC	13	76	1	0	0	0	0	0	0	0	0	0	90
LAND HOME FINANCIAL SERVICES, INC.	0	12	2	11	13	7	6	5	9	4	5	1	75

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Monthly HECM Endorsements Summary

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The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.

Lender Ranking				
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1			
2			
3			
4			
5			
6			
7			
8			
9			
10	Company23	\$ 68,868,788	469	1.72%
11	Company534	\$ 60,631,315	684	1.51%
12	Company655	\$ 52,455,278	351	1.31%
13	Company77	\$ 43,616,322	234	1.09%
14	Company133	\$ 42,065,746	285	1.05%
15	Company565	\$ 39,445,217	250	0.98%
			
			
			
			
			
1518	Company667	\$ 12,147	1	0.00%
1519	Company15	\$ 11,764	1	0.00%
1520	Company554	\$ 10,514	1	0.00%
1521	Company676	\$ 9,843	1	0.00%
1522	Company755	\$ 8,831	1	0.00%
	Grand Total	\$ 4,008,112,129	31,878	100.00%

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