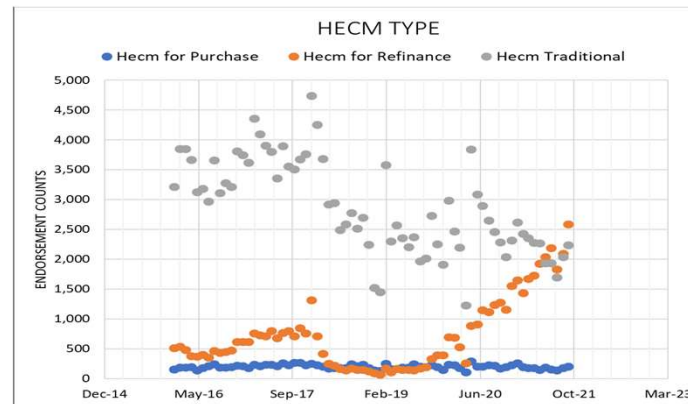
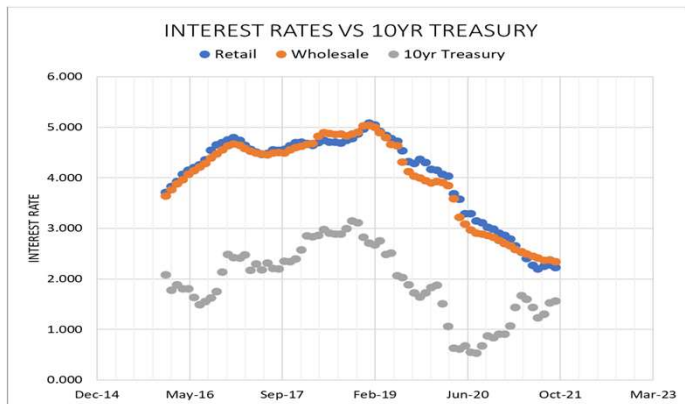
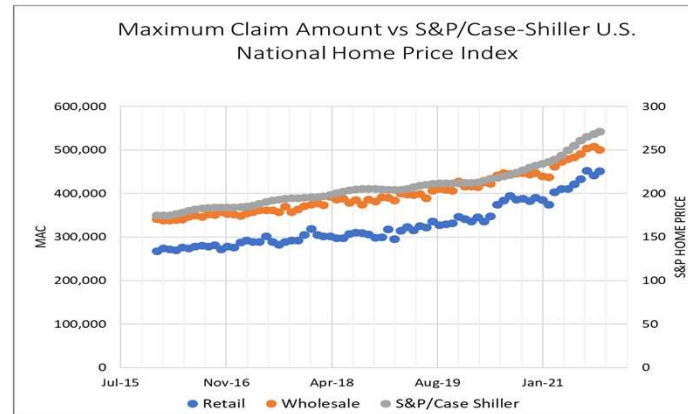
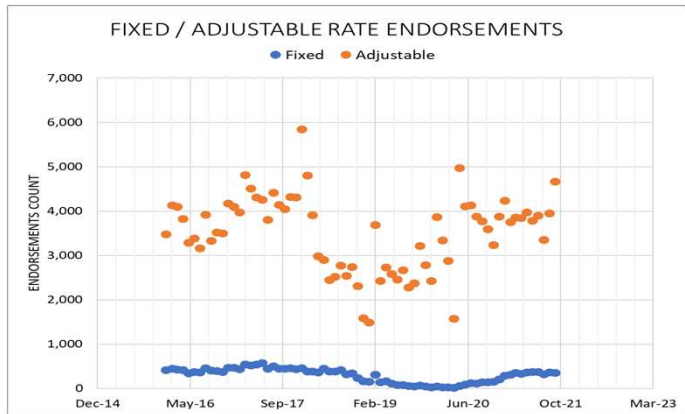


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Data source - HUD FHA HECM Single Family Portfolio Snap Shot and HECM Endorsement Summary Reports. For details please see reports at the following websites:
<https://apps.hud.gov/pub/chums/f17fvc/hecm.cfm>
https://www.hud.gov/program_offices/housing/rmra/oe/rpts/hecmfsnap/hecmfsnap

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Monthly HECM Endorsements Summary

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Endorsement By Homeownership Centers and Field Offices												
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21
HOC: ATLANTA	786	788	755	779	744	762	728	706	566	720	889	868
ATLANTA	83	76	90	66	80	96	69	79	55	94	110	97
BIRMINGHAM	23	29	30	17	26	30	19	23	29	19	25	19
CARIBBEAN	0	1	0	0	2	0	1	0	0	1	0	3
CHICAGO	49	42	41	44	36	43	56	32	22	35	40	37
COLUMBIA	60	61	42	37	42	44	56	29	33	22	65	45
GREENSBORO	96	94	92	103	78	76	87	95	64	85	95	97
INDIANAPOLIS	29	22	32	42	27	38	15	23	21	33	35	39
JACKSON	6	6	5	7	13	9	13	12	6	12	8	8
JACKSONVILLE	66	56	61	56	62	60	49	52	47	50	70	71
KNOXVILLE	18	29	27	24	26	26	25	28	21	21	32	36
LOUISVILLE	19	17	14	14	19	10	7	11	6	15	16	15
MEMPHIS	1	6	4	8	9	8	6	7	8	11	7	8
MIAMI	124	134	98	149	111	126	127	127	90	122	138	124
NASHVILLE	29	38	33	24	36	22	30	43	21	30	20	30
ORLANDO	80	71	79	73	81	79	60	62	81	73	109	118
SPRINGFIELD	10	7	10	8	9	8	8	6	2	6	1	10
TAMPA	93	99	97	107	87	87	100	77	60	91	118	111
HOC: DENVER	933	999	923	802	919	938	904	942	863	949	1151	1176
ALBUQUERQUE	12	19	15	18	17	13	15	15	9	14	21	24
CASPER	8	5	8	7	4	5	6	8	8	7	5	8
DALLAS	64	69	77	46	77	92	61	64	71	52	74	88
DENVER	315	289	267	272	291	270	282	315	264	324	384	399
DES MOINES	13	9	9	14	17	7	9	8	12	12	10	9
FARGO	3	2	2	1	1	2	2	2	3	4	5	0
FT. WORTH	61	73	64	31	63	87	54	63	46	60	75	58
HELENA	12	20	14	13	19	11	17	15	15	17	19	26
HOUSTON	55	76	59	33	64	56	65	51	44	48	66	66
KANSAS CITY	18	20	18	19	24	9	18	14	21	17	21	18
LITTLE ROCK	18	17	16	14	10	14	11	7	10	14	15	17
LUBBOCK	11	9	7	8	10	10	10	11	11	14	11	10
MILWAUKEE	18	26	20	17	20	17	17	14	13	19	22	17
MINN. ST. PAUL	23	42	43	38	26	30	29	28	27	34	26	35
NEW ORLEANS	22	20	21	16	19	16	19	24	18	11	7	17
OKLAHOMA CITY	6	7	6	13	8	11	7	7	4	6	15	7
OMAHA	7	10	8	12	15	9	6	10	4	9	11	8
SALT LAKE CITY	181	189	182	160	137	159	185	195	202	209	250	257
SAN ANTONIO	51	62	48	36	66	79	46	61	47	51	81	81
SHREVEPORT	10	1	5	3	1	5	8	5	6	1	8	4
SIOUX FALLS	3	2	2	5	4	6	3	2	8	2	3	4
ST. LOUIS	9	13	16	17	14	10	14	8	11	10	11	7
TOPEKA	6	10	11	5	6	9	7	4	5	6	5	4
TULSA	7	9	5	4	6	11	13	11	4	8	6	12

Endorsement By Homeownership Centers and Field Offices (Continued)												
	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21
HOC: PHILADELPHIA	595	706	547	617	576	593	556	532	460	519	576	551
ALBANY	10	11	11	12	7	18	12	7	11	5	4	5
BALTIMORE	34	32	29	31	33	37	33	30	24	37	25	36
BANGOR	8	4	7	7	11	10	7	9	11	14	15	6
BOSTON	54	46	43	53	48	38	54	47	38	48	58	45
BUFFALO	4	9	9	7	14	13	9	8	4	4	4	6
BURLINGTON	0	1	3	2	2	1	1	3	5	1	2	0
CAMDEN	24	29	28	22	20	25	24	17	28	18	27	35
CHARLESTON	4	8	5	12	6	3	4	9	2	3	5	10
CINCINNATI	12	14	13	10	9	10	13	7	10	19	16	14
CLEVELAND	10	32	31	23	23	15	15	14	15	18	16	18
COLUMBUS	35	36	19	28	20	23	28	25	23	27	36	19
DETROIT	23	34	23	19	18	20	16	18	12	26	19	13
FLINT	3	0	2	8	5	5	1	6	4	5	0	5
GRAND RAPIDS	19	21	13	20	20	16	11	16	12	20	20	15
HARTFORD	29	25	17	24	21	18	19	13	16	19	22	20
MANCHESTER	20	8	6	13	10	9	11	13	9	10	9	9
NEW YORK	98	106	80	91	101	81	73	70	59	46	70	75
NEWARK	44	51	37	29	45	44	42	46	31	32	40	36
PHILADELPHIA	46	76	56	74	57	63	55	47	47	47	52	57
PITTSBURGH	16	22	20	13	12	19	17	15	11	12	17	16
PROVIDENCE	7	6	10	14	10	8	5	8	6	7	8	4
RICHMOND	51	78	46	57	43	67	50	50	43	64	61	63
WASH. D. C.	35	52	34	39	33	41	42	47	29	28	40	39
WILMINGTON	9	5	5	9	8	9	14	7	10	9	10	5
HOC: SANTA ANA	1783	2046	1841	2022	1948	2057	1972	2113	1790	2138	2413	2358
ANCHORAGE	0	3	2	6	3	3	7	0	2	2	0	3
BOISE	79	86	73	88	77	101	112	94	113	112	130	130
FRESNO	51	51	38	53	36	45	49	62	44	70	59	76
HONOLULU	14	22	11	14	7	11	11	13	7	11	5	5
LAS VEGAS	52	81	70	62	65	67	63	62	58	82	110	100
LOS ANGELES	299	298	297	384	327	341	315	344	262	330	343	303
PHOENIX	194	290	267	258	282	253	270	288	265	309	390	396
PORTLAND	112	157	125	121	114	139	127	127	104	126	162	150
RENO	27	25	30	44	36	21	34	27	33	35	40	45
SACRAMENTO	135	134	145	141	109	136	125	155	135	180	195	188
SAN DIEGO	118	121	119	123	106	143	123	136	124	131	175	138
SAN FRANCISCO	188	205	160	190	226	245	200	208	202	199	197	177
SANTA ANA	247	241	225	260	301	283	268	308	259	308	327	360
SEATTLE	199	282	224	226	199	224	222	212	157	197	208	221
SPOKANE	35	25	27	26	32	29	27	37	7	17	36	33
TUCSON	33	25	28	26	28	16	19	40	12	33	30	33

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Monthly HECM Endorsements Summary

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Top 15 Originators													12M	Market
	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Total	%
MARKET TOTAL	4,097	4,539	4,066	4,220	4,187	4,350	4,160	4,293	3,679	4,326	5,029	4,953	51,899	
AMERICAN ADVISORS GROUP	1187	1287	1374	1262	1246	1650	1463	1547	1194	1445	1566	1532	16,753	32.3%
REVERSE MORTGAGE FUNDING LLC	434	603	376	487	392	382	359	582	427	399	476	485	5,402	10.4%
FINANCE OF AMERICA REVERSE LLC	520	433	465	563	461	438	420	333	302	340	453	414	5,142	9.9%
PHH MORTGAGE CORPORATION	238	266	255	266	314	278	278	302	143	303	615	454	3,712	7.2%
MUTUAL OF OMAHA MORTGAGE, INC.	280	264	217	247	256	232	332	217	316	361	391	351	3,464	6.7%
LONGBRIDGE FINANCIAL LLC	191	280	223	182	208	149	163	117	157	265	291	364	2,590	5.0%
OPEN MORTGAGE LLC	232	197	219	201	234	187	163	205	154	174	169	222	2,357	4.5%
FAIRWAY INDEPENDENT MORTGAGE C	154	197	169	159	138	121	117	102	118	79	108	166	1,628	3.1%
HIGH TECH LENDING INC	56	94	42	98	74	86	95	82	73	125	122	98	1,045	2.0%
ADVISORS MORTGAGE GROUP LLC	58	65	44	75	57	63	57	60	45	69	58	75	726	1.4%
TRADITIONAL MORTGAGE ACCEPTANC	33	13	16	1	43	115	3	141	88	111	44	18	626	1.2%
FINANCE OF AMERICA MORTGAGE LL	33	64	49	39	62	59	54	41	31	57	52	38	579	1.1%
CHERRY CREEK MORTGAGE, LLC	71	42	49	47	43	48	40	15	92	64	30	14	555	1.1%
MONEY HOUSE INC	31	35	41	14	46	48	82	46	29	55	45	45	517	1.0%
MID AMERICA MORTGAGE INC.	20	22	21	32	45	38	27	51	60	55	43	58	472	0.9%

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Monthly HECM Endorsements Summary

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Most Active Wholesale Originators (Originated Loans Sponsored by Another Party)													
	11/1/2020	12/1/2020	1/1/2021	2/1/2021	3/1/2021	4/1/2021	5/1/2021	6/1/2021	7/1/2021	8/1/2021	9/1/2021	10/1/2021	Total
FAIRWAY INDEPENDENT MORTGAGE CORPORATION	134	154	197	169	158	138	121	117	102	118	79	108	1,595
SOUTH RIVER MORTGAGE, LLC	45	96	116	122	119	148	126	123	157	98	108	127	1,385
ENNKAR, INC.	46	56	89	66	69	88	72	55	61	53	73	133	861
FINANCE OF AMERICA MORTGAGE LLC	38	33	65	50	40	63	59	54	41	31	56	52	582
ADVISORS MORTGAGE GROUP LLC	48	55	63	44	53	28	33	34	31	12	27	25	453
ALL REVERSE MORTGAGE, INC.	21	37	62	46	36	54	34	31	28	21	29	35	434
PRIMARY RESIDENTIAL MORTGAGE, INC.	19	19	17	20	24	18	31	22	30	17	22	31	270
AMERICAN PACIFIC MORTGAGE	19	18	36	26	26	24	18	19	21	11	17	24	259
INTEGRITY 1ST MORTGAGE, INC.	5	22	22	23	19	25	28	18	31	13	16	22	244
HERITAGE HOME LOANS LLC	6	19	42	21	16	19	20	12	10	16	19	27	227
REVERSE FREEDOM, LLC	9	21	15	16	15	14	14	18	28	25	22	30	227
MAGNOLIA BANK	6	18	10	24	35	25	23	15	17	19	13	21	226
SENIOR LENDING CORPORATION	12	26	22	12	29	20	19	28	10	17	12	15	222
JET DIRECT FUNDING CORP	18	10	23	10	24	23	16	15	16	15	12	26	208
C2 FINANCIAL CORPORATION	11	16	14	18	18	15	22	19	14	18	12	18	195

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Monthly HECM Endorsements Summary

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Most Active Wholesale Sponsors (Sponsored Loans Originated by Another Party)													
	11/1/2020	12/1/2020	1/1/2021	2/1/2021	3/1/2021	4/1/2021	5/1/2021	6/1/2021	7/1/2021	8/1/2021	9/1/2021	10/1/2021	Total
FINANCE OF AMERICA REVERSE LLC	454	542	636	522	599	539	489	489	390	373	387	507	5,927
LONGBRIDGE FINANCIAL LLC	126	235	395	305	256	320	215	199	188	208	290	332	3,069
REVERSE MORTGAGE FUNDING LLC	172	290	324	264	306	199	235	235	330	223	200	235	3,013
AMERICAN ADVISORS GROUP	217	237	238	220	215	110	264	236	209	146	190	236	2,518
PHH MORTGAGE CORPORATION	209	188	193	193	218	248	173	156	175	66	149	336	2,304
OPEN MORTGAGE LLC	75	160	142	162	158	197	139	122	161	103	132	126	1,677
MUTUAL OF OMAHA MORTGAGE, INC.	55	61	55	53	52	55	44	70	41	56	64	61	667
MONEY HOUSE INC	46	31	34	41	14	42	47	80	44	28	54	42	503
HIGH TECH LENDING INC	21	19	30	13	21	26	27	28	18	19	38	31	291
MID AMERICA MORTGAGE INC.	8	3	6	8	12	22	22	17	33	38	30	18	217
MCM HOLDINGS INC	9	18	17	21	24	17	27	20	25	17	11	2	208
PLAZA HOME MORTGAGE, INC.	16	15	11	8	10	15	12	15	13	20	15	26	176
LIVE WELL FINANCIAL INC	0	0	0	0	0	0	0	0	0	0	0	0	123
CHERRY CREEK MORTGAGE, LLC	11	19	11	12	5	4	10	5	4	19	12	3	115
TRADITIONAL MORTGAGE ACCEPTANCE CORPORAT	1	7	4	3	0	6	15	1	18	18	21	10	104

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Monthly HECM Endorsements Summary

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The lender ranking report ranks all HECM lenders by the origination volume during the most recently 12 months.				
Lender Ranking				
HECM Loans Originated in November 2018 - October 2019 and Securitized in November 2018 - November 2019				
Rank	Lender	Original HECM Loan Balances	Loans	Market Share
1			
2			
3			
4			
5			
6			
7			
8			
9			
10	Company23	\$ 68,868,788	469	1.72%
11	Company534	\$ 60,631,315	684	1.51%
12	Company655	\$ 52,455,278	351	1.31%
13	Company77	\$ 43,616,322	234	1.09%
14	Company133	\$ 42,065,746	285	1.05%
15	Company565	\$ 39,445,217	250	0.98%
			
			
			
			
			
1518	Company667	\$ 12,147	1	0.00%
1519	Company15	\$ 11,764	1	0.00%
1520	Company554	\$ 10,514	1	0.00%
1521	Company676	\$ 9,843	1	0.00%
1522	Company755	\$ 8,831	1	0.00%
	Grand Total	\$ 4,008,112,129	31,878	100.00%

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